

# Message from the Ambassador

RELAND

Embassy of Ireland in Japan Ambasáid na hÉireann 駐日アイルランド大使館



As we head into the wonderful Japanese autumn, we look forward to one of our busiest periods of the year.

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On 19 October, a delegation from Keidanren (Japan Business Federation) will visit Ireland, the first since 2004. They will meet with the Irish Ministers for Jobs, Enterprise and Innovation, Mr Richard Bruton TD, and Public Expenditure and Reform, Mr Brendan Howlin TD, as well as IDA, EI and SFI.

On 30/31 October, the Royal College of Surgeons in Ireland (RCSI) and Japan's Hoshi University will host a joint workshop on Future Healthcare - Biomedical Sciences, Technologies &

Applications in Tokyo, an inaugural event following their recent signing of an MOU.

A delegation from the Irish Funds Industry Association (IFIA) will be in Tokyo on 5 November and will participate in a conference on the Irish Regulated Funds environment.

The Embassy recently hosted another Yeats 150 event in conjunction with IASIL, a series of talks by Professor Patrick Crotty of Aberdeen University in Hiroshima and Tokyo on Irish poetry, from 3-9 October. The poet, Moya Cannon, also participated in the IASIL event.

A delegation from the San-in Japan Ireland Association visited Ireland from 6 to 16 October to mark the exhibition 'Open Mind of Lafcadio Hearn, A Homecoming' at Dublin's Little Museum and, while there, met with President Higgins at Áras an Uachtaráin.

I was delighted to give a talk in early September on Ireland at the Embassy's nearest school, Kojimachi Gakuen. The school plans to send over 100 students per year to Ireland for a short-term English study programme.

I wish also to announce the departure this month of my colleague, Second Secretary at the Embassy, Mr Elliot Milton, after over 4 years here. I wish him well in his future career.

Last but not least, I am delighted to announce that Fr. Dónal Doyle, SJ will receive the Presidential Distinguished Services Award at a ceremony in Áras an Uachtaráin on 3 December. He is the first Japan-based Irish person to be so honoured.

Anne bamte

Anne Barrington

Ambassador of Ireland to Japan

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# **Embassy and Irish Community News**

#### NEWS

Comhaltas Ceoltóirí Japan Irish Set Dancing workshops and a Céili Band Competition were held in Tokyo on 5 & 6 September.

(Pictured below left are the winners of the All-Japan Céili Band contest with judge, Pat Murphy.



A delegation from the San-In Japan Ireland Association visited Ireland from 6-16 October to mark events celebrating Lafcadio Hearn entitled 'Coming Home- The Open Mind of Lafcadio Hearn' at various locations around Ireland. On 7 Oct members of the delegation met with President Higgins at Áras an Uachtaráin <u>http://hearn2015.sanin-japan-ireland.org/1</u>

## Yeats 150<sup>th</sup> Anniversary

On 9 October, Waseda University hosted the Embassy's Yeats 150 Keynote Lecture by Patrick Crotty, Professor of Celtic Studies at Aberdeen University and editor of the Penguin Book of Irish Poetry (pictured right)





## Educational links (Kojimachi Gakuen)

Ambassador Barrington gave a talk on Ireland (pictured left) at Kojimachi Gakuen, located beside the Embassy, on 2 September. From next year, over 100 students from the school will travel to Ireland for a short term English study programme.

# George Boole, Global Irish Newsletter, Tourism

George Boole, Irishman and Father of the Information Age.

November 2 is the bicentenary of the birth of George Boole, the forefather of the information age and the first professor of mathematics at University College Cork. To mark the occasion University College Cork has launched a UCC Brings Boole2School. This education initiative, the first of its kind, will result in school students across the globe studying logic in a Boolean Maths lesson, all on the same day — November 2.



Once registered, teachers receive free age-appropriate lesson plans, puzzles and worksheets, developed by Maths Circles Ireland in consultation with teachers, and available in English, Irish and Mandarin, for students aged 8 to 18. More than 25,000 school students across 12 countries are already signed up to take the lessons. (www.georgeboole.com/ boole2school/).

If you are in a school where this might be of interest, why not join up?

You can read more about the publicity for Boole2School on-line: <u>http://www.ucc.ie/en/about/uccnews/fullstory-605764-en.html</u>.

#### Global Irish Newsletter

The Department of Foreign Affairs and Trade has launched a bimonthly Global Irish newsletter containing news and features relevant to the Irish diaspora.

It is easy to subscribe to the newsletter, and read previous editions, via this link: <u>https://www.dfa.ie/global-irish/staying-in-touch/newsletter/</u>. You can also follow on twitter via the Global Irish twitter account (@GlobalIrish).

Irish organisations are welcome to submit material for the Global Irish newsletter and they can do so by emailing <u>globalirishhub@dfa.ie</u>. Please note that any content must be suitable for a global audience.

The next edition of the Global Irish newsletter will issue at the end of November and will include a 'focus on travel' section ahead of the festive period.

#### Irish Golf Tourism

The Irish company, Fairways and FunDays Limited, is now recruiting part-time agents to promote Ireland as a golf and leisure tourist destination. This is a part-time role and may appeal to members of the Irish community who are involved in social, sporting or cultural activities. For further information, see www.fairwaysandfundays.com

# Message from Enterprise Ireland O ENTERPRISE IRELAND Interview where innovation means business APA

## **Interview with John Casey**: Vice President, Key Accounts APAC, FEXCO

Employing over 2,000 people globally, FEXCO is one of the country's most distinctive success stories in the area of financial solutions and technology. The company is perhaps best known for its pioneering role in the development of dynamic currency conversion (DCC) and is the world's leading provider of the service, which allows credit card users to avail of exchange rates at the time of a purchase in a foreign currency, rather than later in the billing cycle. In 2013, FEXCO entered into partnership with Mitsubishi UFJ NICOS Co., Ltd. (MUN), Japan's major credit card company.

Through this partnership, FEXCO has become the largest provider of DCC in the country. The initial roll out targeted business travellers and tourists to Tokyo. John Casey, vice president, Key Accounts APAC at FEXCO, explains the timing proved particularly opportune, "given the upsurge in business travel and the new government focus on inbound tourism as well as the attractiveness of the yen to foreign visitors". The agreement between FEXCO and MUN was also, however, indicative of the careful nature of relationship building in Japan, as it represented the culmination of three years' investment, from initial scoping and introductory meetings, to the gradual building of trust, with FEXCO ultimately establishing a base in Tokyo.

"To establish a relationship or partnership like we have with MUN requires a deep understanding of the business culture in Japan and how best to navigate it,' Casey says.

FEXCO invested in this understanding – coordinating regular meetings at the outset between senior management and their counterparts at MUN. Technical experts were brought from Killorglin to Japan to showcase the technology and explain the integration and implementation, from inception through to delivery. "While FEXCO is the market leader in delivering DCC worldwide, we do face competition from other providers in securing partnerships of this nature. A huge component of the deal's success lay in establishing trust initially, recognising the nuances in business culture in Japan and working at the appropriate pace."

Setting up an office in Tokyo with a local team proved to be a key development in progressing the relationship. "Japanese is the first language of our team on the ground in Tokyo, affording us a significant advantage as they can accurately and succinctly communicate messages back into the FEXCO world. From our partner's perspective, it was also valuable that they could see we had invested locally." With 10+ employees servicing the Asia market, it represents a greater commitment than other countries might require. However, the reward for that commitment is long-term access to a major economy and an affluent market. "Trust is key to doing business in Japan and the sense that loyalty is long-term is apparent," Casey says.

"To our Japanese partner, we are not only a service provider, but an integral part of their business. Japan represents a significant and exciting growth opportunity for FEXCO, and we feel we are only at the tip of the iceberg in terms of prospects in the region."

# **Messages from IDA Ireland and Embassy**



Over the last number of months, IDA Ireland has continued to attract FDI into Ireland. Some of the highlights include IBM, Accenture and SAS's new Innovation and Analytics centres; the opening of Amgen's new €300million bio-pharmaceutical facility; and Uber's announcement to open a Centre of Excellence in Limerick hiring 150 people. There are

many more exciting projects, including investments in Pharmaceuticals, Medical Devices, High Tech and ICT, and Financial Services. http://www.idaireland.com/newsroom/

IDA Ireland is also very happy to welcome the Japanese company, Rohm Semiconductor, to Ireland and to the IDA family. In July, Rohm, a \$3 billion Kyoto-based electronic component company and a global leader in analog power IC solutions, purchased Cork based Powervation Ltd, for approximately \$70M, in an all-cash transaction. Powervation Ltd, originally a spin-out from University of Limerick, is a digital power IC company that develops Digital Power Management system-on-chip (SoC) solutions. http://www.rohm.com/web/eu/news-detail?news-title=2015-07-23-rohm-semiconductor-acquires-powervation&defaultGroupId=false

We are also starting to see progress as a result of IDA's cooperation with SFI's ISCA (International Strategic Co-operation Award) programme. We hosted a number of seminars/ meetings in Tokyo/Osaka in the area of Medical Devices in May, and in Connected Health in June. As a result of this, 2 Japanese companies will visit Ireland in October to explore opportunities in the area of medical devices and we just completed a follow-on workshop with a large Japanese ICT company in the area of connected health.

We will continue to promote Ireland's attractiveness for Research, Development and Innovation and plan our next set of seminars/meetings in the exciting area of Cloud Computing/ Data Analytics for early in 2016.

#### New Passport Card:

The Department of Foreign Affairs and Trade has just launched the Irish Passport Card.

The Irish Passport Card, can be used by Irish citizens for travel <u>within the European Union</u> and the European Economic Area. The Card is available to all Irish citizens who are over 18 years and hold a valid Irish Passport.

Applications can be submitted <u>online</u> or through the free app from anywhere in the world. The fee for a Passport Card is €35. There will be an additional €5 postal fee if you reside outside Ireland. Further info: https://www.dfa.ie/passportcard/

# **Message from the IJCC**

The Chamber held 3 successful events in the 2<sup>nd</sup> quarter.



Ireland Japan Chamber of Commerce 在日アイルランド商工会議所

#### Joint Networking Event with the British Chamber of Commerce on

#### **10 September**

Following the summer break, more than 100 members from both the IJCC and the BCCJ enjoyed a **Joint Networking Event at the Irish Ambassador's Residence**. At the event, IJCC President Gerard Mulligan presented Mr. David Bickle, President of BCCJ, with an Irish rugby jersey in preparation for the Rugby World Cup being held in England! Delicious Irish food and drinks were available, and many thanks to our Platinum Member Diageo for kindly providing both draught Guinness and Kilkenny which was enjoyed by all!





#### Third Thursday Networking Event

In both July and September, our Third Thursday Networking Event was held at Slainte, our Plati-



num Member Toyoko Inn's bar. Many thanks to Toyoko Inn for providing all food and drinks at a discounted price for our guests! Around 40 people participated and enjoyed an evening of Irish fun and networking.

All past event photos can be found at the IJCC website: <u>http://</u> www.ijcc.jp/event-photo-gallery/

#### Upcoming IJCC events - Mark your calendar!

\*You can find the details of IJCC upcoming events and register online at www.ijcc.jp

22 Oct 2015 Third Thursday Networking Event at HUB Roppongi #2

31 Oct 2015 Ireland Japan Golf Challenge, Ambassador's Cup at Haruna no Mori CC in Gunma

**19 Nov 2015** IJCC Business Awards Dinner 2015 at Roppongi Hills Club, 51F of Roppongi Hills

Dec 2015 IJCC Family Christmas Party

#### **Become A Member Of The IJCC?**

The Chamber always welcomes applications for membership from any company or individual with an interest in helping develop and foster better Japan-Ireland business relationships.

For more information, please visit our website <u>www.ijcc.jp</u> and our Facebook page.

## **Message from Japan GAA**



The very first Legends Tournament for ladies GAA organised by the Asian Country board secretary took place in Tokyo on August 22.

The Malaysian Ladies team played against Japan Ladies GAA. The game ended in a draw, but it was a really good experience ahead of the next big tournament. The Men's teams came to cheer the Ladies on, and we had a fabulous party afterwards and enjoyed a great night.

And now, the biggest event of the year, the Asian Gaelic Games tournament will be held in Shanghai later this month from 24-25 October. Japan GAA will participate with one men's team and two ladies' teams. We have been training twice a week from April this year. Both our Men's and Ladies' teams are aiming to have a great time at the games and hopefully bring home some silverware!





Japan GAA is a unique team in that both the Men's and Ladies' teams consist of various nationalities including Irish, Japanese, American, Australian, Spanish, Swedish, Malaysian and so on. In particular, the large number of local Japanese players enjoying Irish sports always generates great interest at the Asian Gaelic Games.

Hopefully the next update will be of a successful tournament!

We will be in off season after the Asian Gaelic Games this year but will start training around March next year.

If you are interested in playing Gaelic football with us, please check our schedule on our homepage or feel free to contact us directly.

http://www.japangaa.org/

## **Upcoming Events**

**The Cat and the Moon,** A pioneering Kyogen performance of Yeats's "The Cat and the Moon" translated into Japanese by Professor Tetsuro Sano, former president of IASIL Japan.

Tuesday 10 November, Kobe Gakuin University <u>http://www.kobegakuin.ac.jp/</u> social\_contribution/greenfes/

#### Celtic Christmas 2015:

Stars of the traditional Irish music scene, Altan, Dervish, We Banjo 3 Saturday, 5<sup>th</sup> December, from 17:15 Venue: Sumida Triphony Hall (Tokyo) http://www.plankton.co.jp/xmas15/index.html

#### Éire Japan (Paddy Keenan / Frankie Gavin / Junji Shirota)

Saturday, 24<sup>th</sup> October – Saturday, 31<sup>st</sup> October Around Japan <u>http://toms-cabin.com/EireJapan2015/</u>

## Irish Culture Weekend

Thursday, 22<sup>nd</sup> October – Sunday, 25<sup>th</sup> October Venue: Kyojin no Stewhouse (Tokyo) <u>http://www.kyojin-stewhouse.com/kyojin-irish-culture-events/2015/10/22/irish-culture-weekend</u>

#### Nara Irish Association, the Fuchsia Foundation

Two well-known children's writers will be invited to Japan by the Fuchsia Foundation in October 2015 (Colmán Ó Raghallaigh) and in 2016 (Eddie Lenihan).



October events: http://www.library.pref.nara.jp/ event/1742

# IRELAND Embassy of Ireland in Japan



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The Embassy of Ireland is responsible for promoting and strengthening links between Ireland and Japan. It represents the interests of the Irish Government in Japan in politics, trade, economics and cultural relations. It looks after the welfare of the Irish community in Japan and provides support to Irish citizens. It is also responsible for issuing Irish visas. Please register with the Embassy at http://www.irishembassy.jp/ home/index.aspx?id=81055.

<u>The Ireland House Team</u> M. Anne Barrington (Ambassador) Mr. Diarmuid O'Leary (Deputy Head of Mission) Mr. Elliot Milton (Second Secretary and Consul) - departing Oct 2015 Ms. Aisling Braiden (Press & Culture Attaché) Mr. Shingo Tsuda (Office Manager) Ms. Nobuko Hirai (Secretary to Ambassador) Ms. Tomomi Nagoshi Ms. Tomoko Kamimura Ms. Chisato Fujimoto

Mr. Pat O'Riordan (Director, Enterprise Ireland) Mr. Derek Fitzgerald (Director, IDA Ireland, Japan)



The Embassy is open to the public from 10:00 - 12:30 and 14:00 - 16:00 (and by appointment until 17:30), Monday to Friday.

The Embassy visa office is open each Wednesday from 14:00 - 16:00.

The Embassy is not responsible for external services and events or for the content of external websites, information on which is provided in good faith for

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