

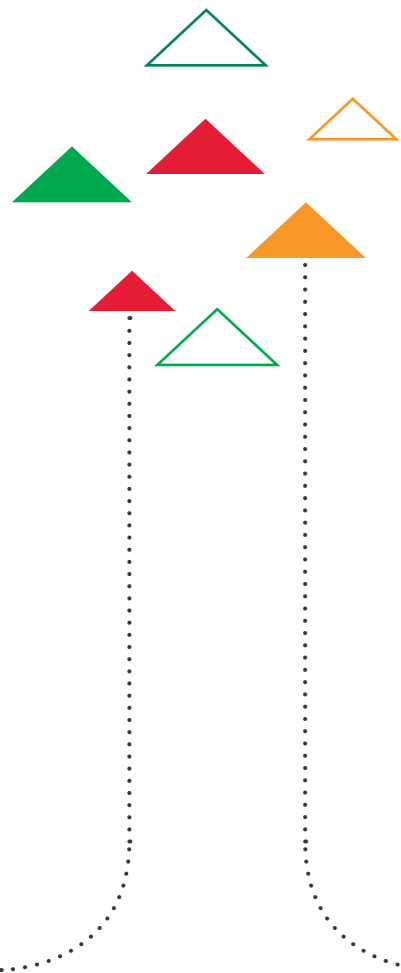


# Irish-Polish Business Directory



Ambasáid na hÉireann  
Embassy of Ireland  
Ambasada Irlandii





## A Word from the Ambassador

Trade between Ireland and Poland is flourishing. In recent years, Irish exports to Poland have been growing by approximately 15%, and Polish exports to Ireland have grown in the same period. In 2016, two-way trade was worth an estimated €3.4 billion.

More and more Irish companies are realising the many opportunities in this attractive, nearby market. Many are also using Poland as a base to explore opportunities in Central Europe. With Polish people comprising 2-3% of the Irish population, and the large community of Poles who have lived in Ireland and returned home, people-to-people links are strong. And with over 50 flights a week to eleven Polish airports, it's easier than ever to get to market.

Whatever sector you are in, I am confident the Irish-Polish Business Directory will be a useful resource for you. Published for the first time in 2018, it provides an overview of the many businesses and entrepreneurs who make up this vibrant and dynamic relationship. I hope it will contribute to the visibility of the Irish business presence in Poland.

I am delighted the Embassy has come together with the Irish Government's enterprise agencies, Enterprise Ireland and Bord Bia, and the Irish Polish Chamber of Commerce, to publish this directory. Together, we are committed to supporting Irish companies and entrepreneurs and to growing the Irish-Polish business relationship.

Gerard Keown

## Embassy of Ireland

Relations between Ireland and Poland are dynamic and excellent. Ireland and Poland work closely as partners in the European Union, share interests in common, and enjoy strong economic, cultural, and people-to-people ties. There is a flourishing two-way trade relationship worth €3.4 bn in 2016.

The mission of the Embassy of Ireland is to grow and deepen bilateral relations with Poland in all areas, including in the area of the economy and trade. Located in central Warsaw, the Embassy is co-located with Enterprise Ireland, the Irish Government agency responsible for the development and growth of Irish enterprises in world markets, and Bord Bia, the Irish Food Board. The Embassy works together with the state agencies to support and assist Irish companies looking to enter or expand in the Polish market, and to implement the Government of Ireland's strategy, *Ireland Connected: Trading and Investing in a Dynamic World*.

The Embassy welcomes approaches from individuals and businesses looking to enter or expand in the Polish market, and can offer, with the agencies, expert support and assistance.

You can keep up-to-date with all of our activity by subscribing to the Embassy email newsletter at [warsawembassy@dfa.ie](mailto:warsawembassy@dfa.ie), or following us on social media.

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Contact	James Kilcourse
Function	Secondary Secretary & Consul
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Twitter	@IrlEmbWarsaw

## Enterprise Ireland

Enterprise Ireland is the Irish state agency responsible for the development of Irish business. Poland is the 15th largest export market for Enterprise Ireland's client companies in terms of total exports and the fastest growing sectors in 2016 were Lifesciences, Fintech & Education, Engineering, Cleantech & Consumer and BPO & Consumer Business Services.

In many cases this growth has been driven by Poles who decided to come back to their home country to develop the business of their current employer. These one-person operations responsible for marketing, sales, technical issues, logistics, accounting are perfect examples of Polish-Irish entrepreneurial spirit: relentless in sales, creative, innovation-driven, happy to share their contact network and tips on running a business in Poland.

Enterprise Ireland has been instrumental in growing Irish-Polish trade links through:

- ▶ supporting direct export activities
- ▶ developing distribution and sales networks
- ▶ consulting on market entry strategies

Likewise, Ireland has become home to many Polish entrepreneurs who have set up businesses or used Ireland as a springboard into the UK and US and were supported by Enterprise Ireland. These ties between Ireland and Poland are becoming stronger every year and this Directory is a contribution to make them more visible and more tangible.

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Fax number:	+48 22 646 50 15
E-mail:	<a href="mailto:warsaw@enterprise-ireland.com">warsaw@enterprise-ireland.com</a>
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## Bord Bia

Bord Bia (The Irish Food Board) is the Irish government agency charged with the promotion, trade development and marketing of the Irish food, drink and horticulture industry. Bord Bia’s mission is to drive through market insight and, in partnership with industry, the commercial success of a world class Irish food, drink and horticulture industry.

Bord Bia works in partnership with industry to increase the sales and exports of Irish food, drink and horticulture by developing long-term relationships between Irish companies and trade buyers. Bord Bia operates programmes to develop and foster contact between buyers and Irish companies, including participation at international trade exhibitions, and co-coordinating inward buying visits.

Bord Bia has its Head Office in Dublin and thirteen strategically located offices in key export markets. The offices are located in Amsterdam, Dubai, Frankfurt, London, Madrid, Milan, Moscow, New York, Paris, Singapore, Stockholm, Warsaw and Shanghai.

Bord Bia also coordinates national initiatives such as the Quality Assurance Schemes operating at farm and factory level and Origin Green, a sustainability programme for Ireland’s food and drink industry.

Address	ul. Mysia 5, 00-496 Warszawa
Telephone	+48 22 564 22 24
Website	<a href="http://www.bordbia.ie">www.bordbia.ie</a>
<hr/>	
Contact	Judith Clinton
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E-mail	<a href="mailto:judith.clinton@bordbia.ie">judith.clinton@bordbia.ie</a>

## Irish Polish Chamber of Commerce

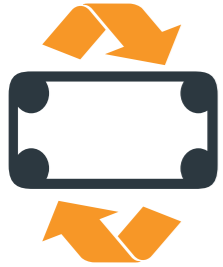
The Irish Polish Chamber of Commerce (IPCC) is a friendly and outward-focused Chamber, run by a dedicated group of professionals. Membership is open to any individual or company with an interest in Ireland and Poland.

The primary benefits of being an IPCC Member are:

- ▶ Access to participate in all social events organized by the Chamber, including networking evenings; Ireland-themed social events; and both participation in, and organisation of, business breakfasts.
- ▶ Direct access to the Irish Polish business community.
- ▶ Free entry to all Chamber events for Members, with the sole exception of our flag-ship event, the annual Flavours of Ireland Dinner and networking event.
- ▶ The IPCC is a member of the International Group of Chambers of Commerce in Poland and our members have full access to IGCC events at no cost; these events include business breakfasts with guests such as the National Bank of Poland president and Government ministers.
- ▶ Rates for membership of IPCC are lower than other chambers as the Chamber keeps running costs to a minimum so that membership fees contribute directly towards the benefits of the Members.
- ▶ Annual events have included: the Ambassador’s October breakfast meeting update of the Irish budget; an early year breakfast meeting update of predictions for the Polish economy; whiskey tastings; sports events mixers; St Patrick’s Day events; and mixers.
- ▶ In addition, there are two annual events for families: a Christmas Céilí, and a springtime afternoon event including Irish dancers, music, magicians, rugby training for kids, and plenty of delicious food and drink.

Address	c/o Embassy of Ireland, ul. Mysia 5, 6th floor, 00-496 Warszawa
Website	<a href="http://www.irishpolish.pl">www.irishpolish.pl</a>
<hr/>	
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Function	Chairman
Telephone	+48-607-400-414
E-mail	<a href="mailto:dorothy@hansberrytomkiel.com">dorothy@hansberrytomkiel.com</a>

# Ireland & Poland



**€3.4bn**  
two-way trade  
in 2016



over **50**  
**Flights**  
a week



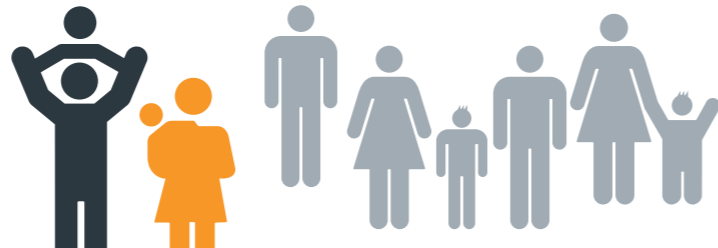
**#1**  
**Polish**  
the most spoken  
foreign language  
in Ireland



**15%**  
**Growth**  
in trade  
in recent years

**Up to 130,000**

Polish people live in Ireland



Guide to Doing  
Business in Poland  
Vistra Corporate Services

# Why Do Business in Poland?

## Large domestic market

Poland, with a population of 38 million people, is the largest economy in Central and Eastern Europe (CEE) and the sixth biggest economy on the continent. World class companies often choose Poland for their investment destination in Europe due to its attractiveness and business friendly climate, which is often highlighted in international reports.

## Location

Poland is located in the very heart of Europe which offers a number of advantages for business expansion. The country borders with Germany, Czech Republic, Slovakia, Ukraine, Belarus, Lithuania and Russia, giving access to 250 million consumers within a 1,000 km radius.

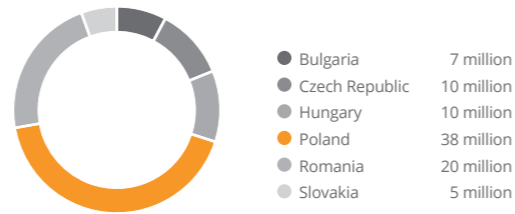
## Talent

Each year over 400,000 students graduate from 500 universities in Poland and the number keeps growing. Poland ranks 11<sup>th</sup> out of 80 non-native English speaking countries and ranks first place in CEE.

## Highly skilled workforce, low cost jurisdiction

Poland has a highly skilled work force and a low cost of labour in comparison to Western Europe and America. This scenario is supported by the

POLAND WITH A POPULATION OF 38 MILLION PEOPLE, IS THE LARGEST ECONOMY IN CENTRAL AND EASTERN EUROPE



Source: <https://worldinfigures.com/country-profiles/>

POLAND RANKS 11<sup>TH</sup> OUT OF 80 NON-NATIVE ENGLISH SPEAKING COUNTRIES AND RANKS FIRST PLACE IN CEE.



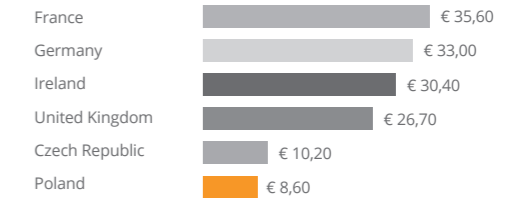
Source: <https://www.ef.pl/epi/>

large number of multi-national companies that are choosing Poland as an investment location. Hourly labour rates in Poland are among the lowest in the EU (23<sup>rd</sup> out of 28 member states).

## Connection to Ireland

11 cities in Poland have direct connections with Ireland. In addition, there are 125,000 Polish people living in Ireland.

HOURLY LABOUR RATES IN POLAND ARE AMONG THE LOWEST IN THE EU (23<sup>RD</sup> OUT OF 28 MEMBER STATES).



Source: [http://ec.europa.eu/eurostat/statistics-explained/index.php/Hourly\\_labour\\_costs](http://ec.europa.eu/eurostat/statistics-explained/index.php/Hourly_labour_costs)

# Business Environment in Poland

## Legal Entities

The first step to setting up a business in Poland is to decide on the legal form of the business. The most common format of business structure are as follows.

- ▶ **Limited liability companies (Sp. z o.o.)**  
Most common form of entity, limited by liability.
- ▶ **Joint Stock companies (S.A.)**  
Larger entities and regulated sectors such as banking and insurance.
- ▶ **Partnerships**  
Common for professions such as lawyers, architects, tax advisors.
- ▶ **Branches**
- ▶ **Sole proprietorships**  
Common for owner managed businesses.
- ▶ **Permanent establishments**  
In cases where the international investor has no legal status in Poland but carries out activity here.
- ▶ **Representative offices**  
Scope of activities is limited to advertising and promotional work.

Setting up an entity can take a number of months, as an alternative an investor can consider buying a **ready-made shelf company**. Business activity with the acquired entity can commence immediately after the transfer of shares.

## Directors

The minimum number of directors required in the Management Board of a limited liability company is one natural person and no maximum number. Corporate bodies may not hold such posts in Poland. If the Management Board consists of more than one Member, the rules of representation (single or joint) should be stated.

## Civil Liability

In regard to a company's debts, creditors' claims are limited to the company's assets. The company's shareholders and the Management Board usually have no personal liability connected with the company's obligations, however, according to art. 299 of the Commercial Companies Code, Management Board Members are jointly and severally liable for the company's obligations should the company be unable to repay such.

Members can release themselves from such liability if:

- ▶ They can prove that a motion for bankruptcy was filed in due course.
- ▶ A recovery procedure was introduced in due course.
- ▶ A possible lack of filing of bankruptcy motion or introduction of recovery procedure was not their fault.
- ▶ Regardless of the lack of a bankruptcy motion or recovery procedure introduction, the creditor has not suffered any damages.

## Responsibilities of Directors in Poland

- ▶ Directors are obliged to perform their duties in accordance with the standard of care expected from an "honest trader".
- ▶ Directors can be liable for the company's obligations when enforcement against the company has proved ineffective.
- ▶ Directors may be released from this liability if they can prove they acted in good faith (Art. 299 of the Commercial Companies Code).
- ▶ Directors are required to file for bankruptcy if the Company is insolvent.

Under current regulations and bankruptcy law, a Management Board Member should submit a motion regarding the company's insolvency within thirty days from the date on which the basis for the declaration of insolvency occurred, i.e. in a situation when the company becomes insolvent (state of insolvency as defined by bankruptcy law).

A Management Board Member shall be liable for damages arising due to failure to submit the application on time, however, they may be exempt from such liability, in particular if they demonstrate that during the thirty days referred to in the previous sentence, restructuring proceedings were commenced or an arrangement was approved in a procedure for approval of an arrangement.

Furthermore, Management Board Members shall not be liable for failure to submit a motion regarding insolvency at a time when enforcement proceedings are carried out by a receivership, or by the sale of the company based on the Code of Civil Procedure if the obligation to submit a motion regarding insolvency arose during the enforcement proceedings.

### PLEASE NOTE:

Due to amendments to bankruptcy law, from January 2016 an obligation to submit a motion regarding insolvency of a company, and, therefore, liability for failure to submit such a motion, lies also upon the company's proxies.

## Criminal Liability

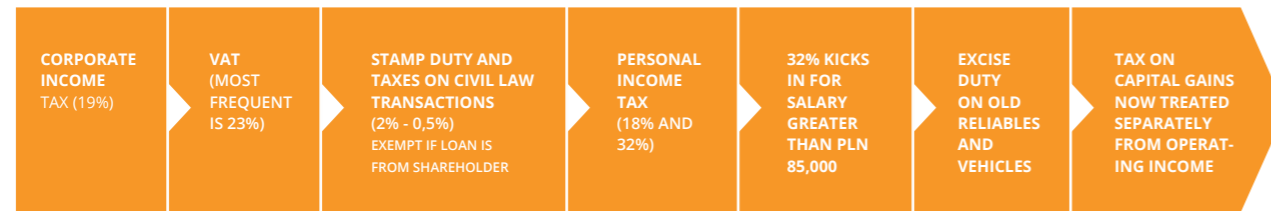
The Commercial Companies Code stipulates that Management Board Members face criminal charges in the event of certain negligence, e.g. failing to submit a declaration of bankruptcy in due course etc.

## Taxation

### Tax system

For over 20 years the Polish tax system has been developing gradually in order to encourage foreign investors to commence businesses in Poland which would result in more places of employment. After joining the European Union, the Polish tax system was adapted suitably to the EU tax law.

OVERVIEW OF THE POLISH TAX SYSTEM



### Corporate income tax

CIT advances are calculated and paid monthly by the 20<sup>th</sup> of the following month and then within three months following the end of the tax year their tax declaration should be submitted to the tax office. Tax losses can be settled within the next 5 years but only 50% of the loss can be deducted in a single year.

The CIT Act also introduces Polish withholding taxes on payments to foreign entities such as: dividends (19%), interest (20%) and royalties (20%). Under certain conditions these rates can be decreased in accordance with EU Directives implemented to the Polish regulations or the double taxation treaties.

A company concluding transactions with related entities may be obliged to prepare specific transfer pricing documentation of such transactions. If no such documentation is presented, the positive difference between the company's income determined by the tax authorities after review of such transactions and that declared by the taxpayer may be subject to a tax rate of 50% instead of the standard 19% rate.

### Value added tax

Generally VAT taxpayers are obliged to submit their tax returns for monthly periods and to pay due tax no later than the 25<sup>th</sup> day of the following month. Quarterly returns are only possible for small tax payers and do not apply to newly registered ones (for a period of 12 months).

The excess amount of input VAT over the output VAT can be recovered within 60 days from the date of filing a tax return, irrespective of the character of the acquisition. This limit in special cases can be shortened to 25 days.

### Other taxes

Apart from the taxes described above there are also other taxes to be considered in Poland:

- ▷ Tax on civil law transactions or stamp duties
- ▷ Inheritance and donation tax
- ▷ Excise duty
- ▷ Local taxes and fees including real estate tax
- ▷ Agricultural property tax
- ▷ Forest property tax

### Standard audit file

Since 2018 all VAT taxpayers in Poland are obliged to provide VAT data to the tax office in a unified format – the Standard Audit File (SAF) or in Polish Jednolity Plik Kontrolny (JPK).

The transmission of the data (purchase and sales VAT registers, VAT invoices, bank statements, accounting books, inventory transactions) is carried out by means of electronic communication or information carrier of data, taking into account the need to ensure the security, integrity, and non-repudiation of data contained in the books. It is a monthly obligation even if the VAT reporting period itself is quarterly.

### Accounting records

The Polish Accounting Act requires that accounting records are kept by entities at the registered address of the company, or place properly notified to the tax authorities (e.g. an accounting office), in Polish, and in accordance with the Accounting Act.



In essence the tax authorities need to be able, on request, to enter the premises where the records are kept and review the records and all supporting documentation, in the Polish language. They may request that certain foreign language documents are sworn translated into Polish during such investigation or audit.

### Financial year-end

At the financial year-end a company needs to arrange internally, or through its provider, the following:

- ▶ Preparation of a set of Polish Financial Statements in the local currency
- ▶ Preparation of the Activity Report by the Management Board covering items such as a description of the significant events which occurred during the financial period, post balance sheet events, current financial position, any R&D, financial plans for the future, significant achievements, financial risk etc.
- ▶ Approval by the shareholders of the above Financial Statements and Activity Report
- ▶ Submission of the above documents to the tax office
- ▶ Submission of the above documents to the National Court Register (KRS)

The financial statements should be prepared within 3 months and approved within 6 months of the year end. They should be submitted together with any necessary enclosures to:

- ▶ Tax office – within 10 days from the date of their approval
- ▶ Commercial Register (KRS) – within 15 days from the date of their approval

## Employment & Labour Law

### Legal basis

The key legal act regulating the rights and obligations of employers and employees in Poland is the Labour Code. It stipulates the conditions under which work can be performed, the ways of employing and terminating employment contracts, calculating and paying salaries, and more.

### Employer's obligations

- ▶ Safe and hygienic working conditions
- ▶ Employment contract (written form)
- ▶ Medical check-up and Health and Safety at Work training before commencing work by employee
- ▶ Correct and timely remuneration
- ▶ Info on internal work regulations and scope of duties
- ▶ Registration in Social Security Office (within 7 days)
- ▶ Personal files and attendance records

### Annual leave

An employee is usually entitled to 26 work days of holidays.

### Maternity Leave

Maternity leave is typically taken for 52 weeks and at 80% of gross salary minus social contributions. It is funded by the State ZUS, not the employer.

### Termination of employment

Before terminating an employment contract, an employer should consider the risk of a labour dispute. Legal advice should be considered prior to taking such an action.

There are various ways to terminate a contract of employment:

- ▶ By mutual agreement of the parties
- ▶ Declaration by one of the parties compliant with the notice period
- ▶ Declaration by one of the parties non-compliant with the notice period
- ▶ After lapse of the period it has been concluded for

There are various notice periods to be considered depending on the nature of the agreement and the employment periods lapsed. This can range from 3 days to 3 months.

### Civil Law contracts

In specific circumstances a company can hire people for task based or performance based work under a civil law contract which include greater flexibility and lower social security contributions.

## Social security in Poland

ZUS, translating into the Polish Social Insurance Institution, is the state organisation in Poland responsible for insurance (retirement, disability, sickness and accident). Contributions for social security are split between the employer and the employee, however, it is the employer who in fact makes the payment.

### Security contributions

The employer contribution is quite significant and can add approximately 20% to the total cost of employing an individual. Meanwhile the employee deduction is also very significant.

The net amount received by an employee after tax and social security may be 60-70% of their gross salary, while the employer pays out approximately 120% of the gross salary. The difference between the amounts paid out by the company and that received by the employee consists of taxes and social security contributions.

### Things to think about

#### Waiting times

The whole process of setting up a company in Poland can take up to 6 months. In order to economise on time and money, we advise to consider investing in a ready-made shelf company. Vistra can provide a wide range of legal types of companies, which will suit any investor's needs. With all the necessary documents provided, a shelf company can be purchased in merely 24 hours.

#### Legal system

Although many of the European Union regulations have already been applied in the Polish legal system, hence facilitating the ways of conducting international business, companies laws and related acts still pose quite a challenge for investors. We advise businessmen to consult any important undertakings with expert lawyers and investment advisers.

#### Tax obligations

Due to profound integration, in most aspects the Polish tax system bears resemblance to European standards. Nevertheless, investors visiting Poland for the first time might need assistance in successfully complying with all the provisions. Please bear in mind that Polish tax authorities are authorised to impose burdensome penalties.

Kenneth Morgan  
Treasurer of Irish-Polish Chamber of Commerce  
February 2018



Directory



## ABM MOSTY Sp. z o.o.

ABM Mosty is an established and successful civil engineering company with an impressive track record and a demonstrable commitment to quality and customer service. ABM Bridge Systems undertake the design and execution of major civil engineering projects for our clients within Poland, Czechia, Slovakia, UK and Northern Ireland.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

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Poland

## ABP Poland

We are ABP Poland, the Polish division of ABP Food Group, one of the world's leading meat processors. We provide high quality, award-winning beef to international markets, working closely with over three thousand local farmers to supply some of Europe's leading retail, food service, manufacturing and wholesale organisations.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

ABP POLAND  
Beef Production  
ul. Wspólna 1, 620-045 Pniewy  
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+48 61 29 36 000  
pniewy.reception@abppoland.com  
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600  
2011

Contact  
Function  
Telephone  
E-mail

Jerome Aherne  
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+48 728 976 200  
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## Academy of Language

We are a language school located in Warsaw, Żoliborz. We teach English, German, French, Spanish, Italian, Russian and Polish for foreigners to kids, teenagers and adults on general, business, specialist and exam courses. We teach groups and individuals, both in our school and in students' houses, schools and companies. We have been operating for 4 years now and at the moment, most of our students come from recommendations. We provide not only language courses but we pride ourselves in excellent customer service.

Company name	ACADEMY OF LANGUAGE
Area of business	Education
Address	ul. Rydygiera 11/u.7, 01-793 Warszawa
Telephone	+48 786 295 678
Company e-mail	biuro@academyoflanguage.pl
Website	www.academyoflanguage.pl
Number of employees	40
Year of establishment	2013

Contact	Ciaran Murphy
Function	Owner
Telephone	+48 690 930 880
E-mail	ciaranmurphy94@hotmail.com



## Aer Lingus

Airline based at Dublin airport flying direct from Cork, Dublin and Belfast to over 100 destinations in Europe and 13 cities in the US. Aer Lingus is part of the IAG grouping and proudly has been awarded a 4star skytrax rating.

Company name	AER LINGUS
Area of business	Airline/Aviation
Address	Shamrock House, Dublin Airport, Dublin
Company e-mail	enquiries@aerlingus.com
Website	www.aerlingus.com
Number of employees	4000

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E-mail	alan.molloy@aerlingus.com



## Agrii Polska Sp. z o.o.

Agrii Polska provides agronomy advice and solutions to farm businesses throughout Poland. This leading approach delivers a fully integrated production system, based on superior research and on-farm agronomy management. The service encompasses varietal selection, nutrition, crop protection and application techniques necessary to ensure high performing marketable crops, which adhere to the highest levels of safety, quality, sustainability and environmental requirements. The business combines an extensive arable research and development capability with a major sales, marketing and distribution focus, delivering a superior advisory and inputs offering to leading growers.

Company name  
Area of business  
  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

AGRII POLSKA SP. Z O.O.  
Distribution of agricultural inputs, production of fertilizers and seeds, arable crop marketing  
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+48 61 842 94 67  
centrala.poznan@agrii.pl  
www.agrii.pl  
320  
2015

Contact  
Function  
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E-mail

Agnieszka Nitek  
Marketing Director  
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## A.M.E.N. Group

Core activities: change management processes in Hotel/Restaurant/Café, tourism related products dedicated for regions and municipalities development and implementation. We also specialize in the processes of revitalisation and the implementation of tourism and catering infrastructure in post-industrial spaces.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

A.M.E.N. GROUP  
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+48 691 560 525  
info@amengroup.pl  
www.amengroup.pl  
contractors only  
2015

Contact  
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## Anpharm SA (Servier Group)

The Servier Group is an independent pharmaceutical company governed by a non-profit foundation. Operating in 148 countries, we have 21,000 employees worldwide and a turnover of 4 billion euros. Entirely independent, we are able to invest 25% of total revenue in R&D. In Poland we are present 25 years as Servier Polska the sales and distribution subsidiary and since 1997 with manufacturing activity in Anpharm. Anpharm Przedsiębiorstwo Farmaceutyczne S.A. was founded in 1993 by Polish entrepreneurs who were working in the Polish State Pharmaceutical Research Institute or PRI. In 1997, the Servier Group purchased a majority stake in Anpharm. The site today employs 170 people and caters for Polish and CEE markets.

Company name	ANPHARM SA
Area of business	Pharmaceutical Manufacturing
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Telephone	+48 22 519 1600
Fax number	+48 22 519 1501
Company e-mail	biuro@anpharm.pl
Website	www.anpharm.pl
Number of employees	170
Year of establishment	1993
Contact	Colm Murphy
Function	Site Director
Telephone	+48 600 361 581
E-mail	colm.murphy@servier.com



## Aviation Services Ireland (ASI)

Aviation Services Ireland (ASI) provides revenue accounting services to international airlines around the world. ASI checks billings between airline partners for interline passenger tickets. ASI is based in Dublin with a subsidiary in North Carolina and a branch office in Olsztyn, Poland. The Company has operated in the aviation sector since 1992 and opened its branch in Poland in 2015.

Company name	AVIATION SERVICES IRELAND
Area of business	Revenue accounting services for international passenger airlines
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Telephone	+48 89 521 5039
Company e-mail	gerry.kelly@asi-revenue.com
Website	www.asi-revenue.com
Number of employees	130 worldwide, 12 in Olsztyn
Year of establishment	1992 Dublin, 2015 Olsztyn
Contact	Gerry Kelly
Function	CEO
E-mail	gerry.kelly@asi-revenue.com



## Axiom Europe Limited

Axiom provides On Site Verification (OSV) and other subcontract services on electronic components and sub-assemblies to major multinationals in the Polish and other European marketplaces. Established in 1995 Axiom has a team of Engineers with vast experience of OSV in the computer, consumer electronics and automotive sectors. Working with our multinational clients, we customise a support service in Europe to meet their exacting demands from our bases or customer premises in Poland, Hungary, Czech Republic and Ireland. These services range in scope from quick test through to repair and software upgrades and subcontract manufacturing with quality being our No. 1 focus.

Company name  
Area of business  
Address  
  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

AXIOM EUROPE LIMITED  
Electronic Test and Subcontract quality and manufacturing  
Axiom House, Raheen Business Park, Limerick, Ireland  
Al. Ofiar Terroryzmu 11. Września 17, 92-410 Łódź  
+353 61 305500  
+353 61 484501  
info@axiom.ie  
www.axiomeurope.com  
30+  
1995

Contact  
Function  
Telephone  
E-mail

Tony Treacy  
Managing Director  
+353 87 2221666  
tony.treacy@axiom.ie

Vladimir Jopek  
Poland Country Manager  
+48 728 856213  
vladimir.jopek@axiom.ie



## Bank Zachodni WBK

Bank Zachodni WBK is one of the largest and most innovative financial institutions in Poland, meeting the needs of millions of personal customers, small or medium-sized enterprises and large corporations. It offers complex financial services to the highest standards, supported by modern banking technology. Its main shareholder is Banco Santander, one of the world's top banks by market capitalization with a meaningful market share in 10 core countries in Europe and the Americas. Bank Zachodni WBK is a member of Irish Polish Chamber of Commerce.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

BANK ZACHODNI WBK  
Banking and finance  
ul. Rynek 9/11, 50-950 Wrocław  
+ 48 22 586 80 40  
biuro.prasowe@bzwbk.pl  
www.bzwbk.pl  
11 921  
2001

Contact  
Function  
Telephone  
E-mail

Artur Sikora  
Head of Communications, Marketing and Quality Management Area  
+ 48 22 586 80 05  
rzecznik.prasowy@bzwbk.pl



## Benetel

Benetel develops leading edge hardware platform solutions for 4G/LTE eNodeB Small Cells. Offering off-the-shelf baseband and RF modules in a variety of frequency bands and output powers, Benetel enables Original Equipment Manufacturers (OEMs) to radically increase the speed to market of the newest LTE network infrastructure. With a highly skilled team specialised in RF Design and Design Verification Testing (DVT) and over 15 years' experience developing ultra-efficient and compact hardware powered by industry-leading chipsets, Benetel eNodeB solutions support increasingly challenging wireless applications in areas such as Public Protection and Disaster Relief and remote connectivity. Benetel is a member of Analog Devices' Radioverse™.

Company name	BENETEL
Area of business	Wireless Telecom Infrastructure
Address	al. Zwycięstwa 96/98, 81-451 Gdynia
Telephone	+48 58 6982680
Company e-mail	info@benetel.com
Website	www.benetel.com
Number of employees	27
Year of establishment	2001

Contact	Łukasz Lengier
Function	RF Engineering Manager
Telephone	+353 877746330
E-mail	lukaszlengier@benetel.com



BNY MELLON

## BNY Mellon (Poland) Sp. z o.o.

BNY Mellon has had a presence in Wrocław, Poland since 2010. Supporting BNY Mellon's ongoing strategy to optimise infrastructure and support global growth plans, the location has functioned as one of six Global Delivery Centres around the world, since early 2012. The Poland Global Delivery Centre (Poland GDC) is a growing location, predominately providing support services to BNY Mellon entities in the areas of fund accounting and investment operations.

Company name	BNY MELLON (POLAND) SP. Z O.O.
Area of business	Finance
Address	ul. Swobodna 3, 50-088 Wrocław
Telephone	+48 713798200
Website	www.bnymellon.com/emea/en/home.jsp
Number of employees	1000+
Year of establishment	1784 USA, 2012 Poland

Contact	Martin Ring
Function	Managing Director
Telephone	+48 519 445 249
E-mail	martin_ring@bnymellon.com





## Kevin Brownsey (Redpill Consulting)

Kevin Brownsey formed Redpill Consulting in 2012 following a 30 year corporate career whereby he performed roles as a member of the Board of Directors at SABMiller, Kellogg and Coors Brewers. He specialises in commercial strategy development and creating the culture to enable successful strategic execution.

Individual Name  
Area of business  
Address  
Telephone  
E-mail  
Website

---

KEVIN BROWNSEY  
Business consulting: Strategy & Culture  
ul. Willowa 1a, Konstancin-Jeziorna, 05-520 Warszawa  
+48 535050947  
kevin@redpillconsulting.eu  
www.redpillconsulting.eu

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## BusWiFi

BusWiFi.TV is an interactive tv experience for passengers of public transport. We aim at making travelling experience more enjoyable, by delivering multimedia information via digital signage screens. BusWiFi offers A to Z solutions for transport operators and advertisers, starting from production of equipment and advertising to managing air-time on LCD screens onboard.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

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BUSWIFI SP. Z O.O. (LTD)  
Digital signage systems in public transport  
ul. Heleny Szafran 1/23, 60-693 Poznań  
+48 616248682  
info@buswifi.pl  
www.buswifi.pl  
10  
2015

---

Contact  
Function  
Telephone  
E-mail

Wojciech Kulesza  
Board Member  
+48 616248682  
info@buswifi.pl



## Buttimer Polska Sp. z o.o.

Buttimer Polska with its parent company in Ireland, Buttimer Engineering, takes pride in over 35 years of valuable experience within engineering, design, and equipment manufacturing and supplying for mechanical handling and storage of dry bulk material, cleaning lines for seed industry and feed milling. Our company has experience in turn-key services, from a concept development, general design and equipment detail design, to project management and erection. We are trying to find tailor-made solutions for our customers. For more than 20 years in Ireland and now also in Poland, we are providing the market with Cimbria high class equipment.

Company name	BUTTIMER POLSKA SP. Z O.O.
Area of business	Engineering , Manufacturing
Address	ul. Puławska 481, 02-844 Warszawa
Telephone	+48 22 858 2003
Fax number	+48 22 858 2005
Company e-mail	info@buttimer.pl
Website	www.buttimer.pl
Number of employees	30
Year of establishment	2005

Contact	Mateusz Olejniczak
Function	Director
Telephone	+48 22 858 20 03
E-mail	mateusz.olejniczak@buttimer.pl

BZ WBK Faktor

Grupa Santander

## BZ WBK Faktor Sp. z o.o.

BZ WBK Faktor is a market leading provider of a wide range of cash-flow finance solutions for Polish companies, from SME's, to Corporates, Warsaw Stock Market Listed and International customers located in Poland. We offer our clients a comprehensive and flexible approach to current cashflow financing for both liabilities and supplier financing, asset financing and debt management. The purpose of our solutions is to help companies improve overall cashflow liquidity, through supplier finance programmes, by managing their receivables portfolios or buying risk assets to support balance sheet management. BZ WBK Faktor has 13.3% market share and is ranked No.2 player on the market, BZ WBK Faktor is 100% subsidiary of Bank Zachodni WBK / Banco Santander.

Company name	BZ WBK FAKTOR SP. Z O.O.
Area of business	Providing cash flow finance solutions for companies
Address	al. Jana Pawła II 17, 00-854 Warszawa
Telephone	+48 22 782 91 73
Fax number	+48 22 439 96 77
Company e-mail	faktor@bzwbk.pl
Website	www.bzwbk.pl/faktor/bz-wbk-faktor.html
Number of employees	85
Year of establishment	2003

Contact	Dorota Szcześniak	Monika Pietrzak
Function	International Factoring Manager	Expert for management information and product
Telephone	+48 22 534 16 12	+48 22 534 16 32
E-mail	dorota.szczesniak@bzwbk.pl	monika.pietrzak@bzwbk.pl



## Carlow Brewing Company (O'Hara's Irish craft beers)

Carlow brewing company was founded in 1996 by Seamus O'Hara and is still run by the O'Hara family today. O'Hara's were the pioneers of the Irish craft beer revolution and have helped revive brewing traditions lost in Ireland for years. Now Ireland's largest craft brewery by volume and exporting to over 25 countries O'Hara's are evolving constantly with new beers and recently launching two new cider brands "Falling apple" and "Craiges".

Company name	CARLOW BREWING COMPANY (O'HARA'S IRISH CRAFT BEERS)
Area of business	Beer/Cider brewery
Address	Muine Bheag Business Park   Royal Oak Road   Bagenalstown Co Carlow R21 H960   Ireland
Telephone	+353 (0)59 9720509
Fax number	+353 (0)599720496
Company e-mail	harry@carlowbrewing.com
Website	www.carlowbrewing.com
Number of employees	40-50
Year of establishment	1996

Contact	Harry Kennedy
Function	Export sales manager
Telephone	+353 (0) 864665263
E-mail	harry@carlowbrewing.com



## CFW Recruitment Specialists

We are specialists in F&A (Finance & Accounting) recruitment for the business services sector in Poland with unrivalled experience in the hiring issues associated with this unique sector. We deliver end-to-end staffing solutions (definition of need, search, selection and engagement) based on a deep understanding of the rapidly evolving business services sector job market in Poland. We are experts in full life-cycle recruitment spanning candidate sourcing, interviewing, language testing, skills testing, offer / candidate closure and employee on-boarding with proven operational successes and established best practice.

Company name	CFW RECRUITMENT SPECIALISTS
Area of business	Finance, Accounting and the business services sector
Address	Plac Na Groblach 5/25, 31-101, Kraków
Telephone	+ 48 12 353 6155
Company e-mail	susancox@cfw.pl
Website	www.cfw.pl
Number of employees	11
Year of establishment	2003

Contact	Susan Cox
Function	Managing Director
Telephone	+ 48 12 353 6155
E-mail	susancox@cfw.pl



## Combilift

Combilift is a forklift truck manufacturer based in Ireland. It manufactures a wide range of forklift trucks which are engineered to save space, increase storage and handle long loads safely. The company's portfolio encompasses 4-way trucks with lift capacities from 2.5 to 25 tonnes, multidirectional sideloaders and the Combi-CB 4-Way counterbalance forklift. All Combilift machines conform to the highest EU production standards. A team of specialised engineers works with customers to produce warehouse designs that utilise the unique benefits of the Combilift products. Combilift will officially open its new 46,000 m<sup>2</sup> manufacturing facility in 2018. This expansion will enable Combilift to double its production and continue to support the design of customised products.

Company name	COMBILIFT
Area of business	Material Handling Solutions Manufacturer
Address	Monaghan, Ireland
Telephone	+353 47 80500
Company e-mail	info@combilift.com
Website	combilift.com
Number of employees	450
Year of establishment	1998

Contact	Martin McVicar
Function	Managing Director
Telephone	+353 47 73300
E-mail	info@combilift.com



## Corvil

Corvil is the industry leader for deriving Security, Operational, and Business intelligence from network data. As companies adopt faster and smarter machine technology, it becomes critical to tap into richer and more granular machine data sources to safeguard the transparency, performance and security of critical infrastructure and business applications. The Corvil streaming analytics platform captures, decodes, and learns from network data on the fly, transforming it into machine-time intelligence for network, IT, security and business teams to operate efficiently and securely in this new machine world. Corvil uses an open architecture to integrate the power of its network data analytics with the overall IT ecosystem providing increased automation and greater operational and business value outcomes for its users.

Company name	CORVIL
Area of business	Security, ITOA and NPM Analytics
Address	Dublin: 6 Georges Dock, IFSC, Dublin 2 Poland: ul. Kamienna 21, 31-403 Kraków
Telephone	+353 1 859 1000
Fax number	+353 1 859 1099
Company e-mail	marketing@corvil.com
Website	www.corvil.com
Number of employees	200
Year of establishment	2000

Contact	Fiona Phillips
Function	Director Marketing
Telephone	+353 87 683 9618
E-mail	fiona.phillips@corvil.com



## CPL Jobs

Cpl is a Global provider of workforce solutions to startup companies, multinationals and SMEs in every sector from Pharmaceuticals to Business Services. Founded in 1989, the Cpl Group now comprises 22 brands spanning more than 41 offices in 11 countries. Cpl's core goal is to power business growth through people. Each of our Cpl divisions and brands offer innovative, sector-focused solutions across recruitment, outsourcing, training, and consultancy. We offer a combination of scale and industry-expertise across the group with over 300 recruitment consultants dedicated to specific sectors and skill-sets. With a range of services that adapt to your business' needs, we provide the people that make business work.

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Company name	CPL JOBS
Area of business	Recruitment Services
Address	al. Jerozolimskie 81, 02-001 Warszawa
Telephone	+48 22 488 65 00
Company e-mail	warsaw@cpljobs.pl
Website	www.cpl.com www.cpljobs.com
Number of employees	300+
Year of establishment	1989

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Contact	Iwo Paliszewski
Function	CEE Marketing Manager
Telephone	+48 22 488 65 00
E-mail	iwo.paliszewski@cpl.ie



## CREAM Sp. z o.o.

CREAM represents a complete approach to real estate issues. Combining talented people across a range of expertise to provide complete and efficient solutions that will meet and exceed expectations is our mission. Taking each asset – examining it and planning for its future with the attitude of owners not agents – we care about the outcomes and service. As retail and office experts, CREAM has the potential, knowledge and structure appropriate to provide clients with complex services in all fields and stages of real estate.

---

Company name	CREAM SP. Z O.O.
Area of business	Retail and office real estate
Address	ul. Inflancka 4, 00-189 Warszawa
Telephone	+48 22 586 97 90
Fax number	+48 22 586 97 99
Company e-mail	info@cream-management.pl
Website	www.cream-management.pl
Number of employees	70
Year of establishment	2003

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Contact	Niall O'Higgins
Function	President
Telephone	+48 691 520 154
E-mail	niall.ohiggins@cream-management.pl



## CRH Poland

CRH is Ireland's largest listed company, operating in 31 countries, employing 87,000 people and selling 300 million tonnes of products to the construction industry worldwide. In Poland, CRH owns companies which manufacture and sell cement, lime, aggregates, ready mixed concrete, concrete landscaping and asphalt road surfacing, employing over 2,500 people directly. CRH is this year celebrating the 22nd Anniversary of its entrance into the Polish market. CRH is particularly proud of the links that it has helped established between both the businesses and people of Poland and Ireland. Poland is also increasingly the centre of further planned development by CRH in Eastern European Region, with existing operations in western Ukraine, Romania, Slovakia, Serbia and Hungary.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website

CRH POLAND  
Building Materials  
ul. Ks. I. Skorupki 5, Warszawa  
+48 22 583 76 00  
kontakt@crhpoland.com  
www.crhpoland.com

Contact  
Function  
Telephone  
E-mail

Agnieszka Babińska  
HR Business Partner  
+48 22 583 76 00  
agnieszka.babinska@crhpoland.com

## CROWNWAY INVESTMENTS

## Crownway Investments Ltd

A holding company for real estate and private equity investments. Real estate assets include hotels, offices and retail in Europe. Investments include infrastructure, telecoms and financial services. Crownway Investments has extensive experience in private real estate equity investment with a proven track record in Europe. The company actively manages assets across Ireland, Poland, France and the UK, adding value through development and repositioning. Crownway is focused on long term capital appreciation and income generation with strong emphasis on asset liquidity and risk.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees

CROWNWAY INVESTMENTS LTD  
Real Estate, Investments  
ul. Śniadeckich 10, 00-656 Warszawa  
+48 22 490 99 48  
ewa.swalska@crownway.pl  
www.crownway.ie  
2 in Warsaw

Contact  
Function  
Telephone  
E-mail

Ewa Swalska  
Function Project Manager  
+48 606944430  
ewa.swalska@crownway.pl

Marcin Jański  
Board Member

marcin.janski@crownway.pl



## CSHARK Sp. z o.o.

Our mission is to provide our customers with access to the top-level technical resources for competitive price, to optimise cost model of current operations or to gain access to resources that skill level or profile is not easy to acquire. We offer a range of services adopting to the needs of our customers, depending on how much involvement from our side is required. We are Fenargo strategic partner augmenting Fenargo teams with our software developers.

Company name	CSHARK SP. Z O.O.
Area of business	IT / Software Development / Banking
Address	Rynek 36/37, 50-102 Wrocław
Telephone	+48 887 886 999
Company e-mail	office@cshark.pl
Website	www.cshark.pl
Number of employees	140
Year of establishment	2014

Contact	Marcin Krok
Function	Board Member / Operations Manager
Telephone	+48 601053392
E-mail	marcin.krok@cshark.pl



## Cylon Controls LTD

Since 1985 Cylon has provided building energy control systems world-wide becoming one of the largest independent manufacturers of building controls in Europe. Cylon provides building energy management systems across all categories of buildings maximising comfort and efficiency. Cylon's building energy management solutions have been installed in Europe, North America, Asia, the Middle East and Africa. From large and small commercial offices, retail centres, schools and colleges, industrial buildings, health and leisure centres, hospitals and hotels, one word means building control – Cylon.

Company name	CYLON CONTROLS LTD.
Area of business	Building Industry / Building Automation
Address	Clonsaugh Business and Technology Park, Dublin 17, D17 A662
Telephone	+353 1 245 0500
Fax number	+353 1 245 0501
Company e-mail	info.cylon.com
Website	www.cylon.com
Number of employees	100+
Year of establishment	1985

Contact	Maciej Skrzyniarz
Function	SI Support and European Solutions Manager
Telephone	+48 603765705
E-mail	maciej.skrzyniarz@cylon.com



## Davis Nolan IT Recruitment

Davis Nolan helps organisations to be more successful by delivering recruitment and recruitment marketing services. Davis Nolan IT Recruitment specialises in the recruitment of IT and Data Science roles. We excel in sourcing and headhunting of the best IT profiles and combine these skills with digital marketing disciplines and social media. Inbound Talent is our recruitment marketing arm that helps our clients to increase their recruitment effectiveness and reduce the cost per hire. We are using inbound and digital marketing solutions, develop sourcing strategies and helps building your own talent community.

Company name	DAVIS NOLAN IT RECRUITMENT
Area of business	Recruitment
Address	Aleja Pokoju 5, 31-548 Kraków
Telephone	+48 123942250
Company e-mail	info@davisnolan.com
Website	www.davisnolan.com
Number of employees	20
Year of establishment	2016
Contact	Sonny Van Assche
Function	Managing Director
Telephone	+48 577243643
E-mail	sonny.vanassche@davisnolan.com



## Dawn Meats Group

Dawn Meats supplies a quality range of beef and lamb carcass and primal cuts throughout the Continent. With sales and marketing offices positioned throughout Europe, we offer a close relationship with all of our retail, foodservice and manufacturing customers and we continually strive to serve their requirements as efficiently as possible.

Company name	DAWN MEATS GROUP
Area of business	Meat Production
Address	Grannagh, Waterford, X91 HRR3, Ireland
Telephone	+48 503 127 789
Company e-mail	demijan.bojic@dawnmeats.com
Website	www.dawnmeats.com
Number of employees	3300
Year of establishment	1980
Contact	Demijan Bojic
Telephone	+48 503 127 789
E-mail	demijan.bojic@dawnmeats.com





## Ei Electronics Sp. z o.o.

Ei Electronics is a private owned company operating in Ireland since 1988. The main focus of the company is the development, manufacture and sale of life saving devices such as smoke detectors and carbon monoxide detectors. The manufacturing site covers 20,000 square meters in Shannon, Co Clare, Ireland. The company has subsidiaries in the UK, Germany, France, the USA and Poland.

Company name  
Area of business  
  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

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EI ELECTRONICS SP. Z O.O.  
Distribution of Smoke Detectors, Carbon Monoxide Detectors and associated equipment  
ul. Emilii Plater 53, Warszawa  
+48 22 528 93 12  
+48 22 528 67 01  
biuro@eielectronics.pl  
www.eielectronics.pl  
Ireland: 659, World wide: 750  
1988

Contact  
Function  
Telephone  
E-mail

Katarzyna Drela  
Development manager  
+48 606659659  
katarzyna.drela@eielectronics.pl



## Equimed s.j.

Equimed was founded in 1991 by Kazimierz Hołda, Jerzy Lenk and Marek Trembecki. Our focus is to provide our customers with a comprehensive offer of laboratory equipment. The company operates mainly on the Polish market, however it also cooperates with companies from Italy, Germany, Ireland, Spain, Czech Republic, France, China and USA. Equimed succeeds in increasing its turnover every year.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

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EQUIMED S.J.  
Trade, Medicine  
ul. Prądnicka 46, 31-018 Kraków  
+48 4234763  
+48 4234743  
krakow@equimed.com.pl  
www.equimed.com.pl  
30  
1991

Contact  
Function  
Telephone  
E-mail

Jerzy Lenk  
co-owner  
+48 4234763  
jerzy.lenk@equimed.com.pl

## Etiko Sp. z o.o.

Etiko is one of the top ten label convertors in Poland. Specialising primarily in packaging for the food and household chemical sectors, the company includes many of the world's leading brands amongst its customer list: AB World Foods, Reckitt Benckiser, Baxter's, Goodyear, Aldi, Lidl, Carrefour. Constant investment into cutting edge technology such as an Esko Dupont HD Flexo plate making studio and an enduring partnership with press manufacturer, Mark Andy, USA has kept Etiko at the top of the market for print quality, cost effectiveness and continuity of supply chain.

---

Company name	ETIKO SP. Z O.O.
Area of business	Packaging, printed labels
Address	ul. Kosciuszki 45 E, 72-004 Trzeszczyn, Tanowo k. Szczecina
Telephone	+ 48 91432 97 00
Fax number	+ 48 91487 11 99
Company e-mail	info@etiko.pl
Website	www.etiko.pl
Number of employees	50
Year of establishment	1992

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Contact	Liz Waters
Function	Managing Director
Telephone	+353 1 6205006
E-mail	liz@watershed.ie



## Executive Performance Partners, Sp. z o.o.

Executive Performance Partners is an executive and board level search, strategy consulting and leadership advisory firm where the partners have maintained their position at the top of the profession for over 25 years. We are a Warsaw based firm with international reach, which enables us to operate successfully across the globe. Our teams find the best solution to your specific requirements using the most relevant methodology. Search requires skill, experience, knowledge and determination. We strive to be at the forefront of new technologies and business practices in order to deliver the very best results to our clients and candidates.

---

Company name	EXECUTIVE PERFORMANCE PARTNERS, SP. Z O.O.
Area of business	Executive Search, Strategy Consulting & Leadership Advisory
Address	Warsaw Financial Center, ul. Emilii Plater 53, 00-113 Warszawa
Telephone	+48 22 487 9040
Fax number	+48 22 487 9041
Company e-mail	office@exepp.com
Website	www.exepp.com
Number of employees	13
Year of establishment	2011

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Contact	Tom Nolan
Function	Co-Managing Partner
Telephone	+48 662 224 112
E-mail	tnolan@exepp.com

**exertis**  
Supply Chain Services

## Exertis Supply Chain Services Ltd Sp. z o.o.

Exertis is one of Europe's largest and fastest growing technology distribution and specialist service providers in Europe. Exertis Supply Chain Services is a leader in materials supply chain design and operation; delivering cost, capital and complexity optimisation for our global clients. In business for over 30 years.

Company name	EXERTIS SUPPLY CHAIN SERVICES LTD SP. Z O.O. Oddział w Polsce
Area of business	Supply Chain
Address	ul. Stefana Batorego 1, 05-870 Błonie ul. Rokicińska 169, 92-412 Łódź
Telephone	+48 42 203 45 00
Fax number	+48 42 203 45 01
Company e-mail	scm.reception.lodz@exertis.com
Website	www.exertissupplychain.com
Number of employees	150
Year of establishment	2005 (Poland), 1978 (world)
Contact	Dominika Wicher
Function	General Manager
Telephone	+48 42 203 45 02
E-mail	dominika.wicher@exertis.com



## FINEOS

FINEOS is a global software company providing modern customer-centric core software to the life, accident and health industry. We help our customers transform from outdated legacy administration systems to our modern customer-centric core product-suite, FINEOS AdminSuite for Billing, Claims and Policy Administration, enabling improved operational efficiency, increased effectiveness and excellent customer care.

Company name	FINEOS CORPORATION
Area of business	Insurance Software Provider
Address	ul. Cypriana Kamila Norwida 2, 80-280 Gdańsk
Telephone	+48 58 8813501
Company e-mail	info@fineos.com
Website	www.fineos.com
Number of employees	450
Year of establishment	1993
Contact	Victoria Jamison
Function	Marketing Manager
Telephone	+353 1 6399700
E-mail	victoria.jamison@fineos.com



## Paul Flanagan

CEO Euler Hermes Poland. Accountant and auditor by training. Over 25 years of experience in the Trade Credit insurance in a number of senior, executive positions in UK, Canada and Poland. Particular recent experience in CEE and Russia.

Individual Name  
Area of business

PAUL FLANAGAN  
Insurance – trade credit insurance,  
B2B debt collection & bonding

Address  
Telephone  
E-mail  
Website

Al. Jerozolimskie 98, 00-807 Warszawa  
+48 785 554 330  
paul.flanagan@eulerhermes.com  
www.eulerhermes.pl



## Michael Gannon

Licenced tour guide for Gdańsk, Warmia\Masuria and Stutthof Concentration Camp.

Individual Name  
Area of business  
Address  
Telephone  
E-mail  
Website

MICHAEL GANNON  
Tourism  
ul. Metalowców 22, 82-300 Elbląg  
+48 600260678  
michaelgannon@tlen.pl  
www.englishguidegdansk.com



## Glenbeigh Records Management Limited

Established in 2003, Glenbeigh Records Management (GRM) specialises in the provision of a comprehensive range of records management and digitisation services. These services include document storage, media storage, vault storage, cataloguing records, collection and delivery, secure shredding, document scanning, book scanning, digital mailroom and more. GRM operates in Ireland, Poland and the United Arab Emirates, servicing over 1,000 clients in a wide range of sectors. The company is certified to the internationally recognised ISO9001 standard for Quality Management and ISO27001 for Information Security Management, which ensures customer satisfaction and peace of mind.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

GLENBEIGH RECORDS MANAGEMENT LIMITED  
Records Management  
Damastown Way, Damastown Business Park, Dublin 15, D15 X9DP.  
+353 1 822 7161  
+353 1 822 7009  
info@grm.ie  
www.grm.ie  
70+  
2003

Contact  
Function  
Telephone  
E-mail

Declan Brady  
Managing Director  
+353 1 899 0090  
declanbrady@grm.ie



## Judith Y. Gliniecki

Ms. Gliniecki is General Counsel for CEE Equity Partners Ltd, the investment advisory to the China-CEE Fund. She has been based in Warsaw for over 20 years. Prior to joining CEE Equity Partners in 2014, Ms. Gliniecki was in private practice where she specialized in corporate/M&A.

Individual Name  
Area of business  
Address  
Telephone  
Fax number  
E-mail  
Website

JUDITH Y. GLINIECKI  
Law—General Counsel with private equity firm  
ul. gen. Zajączka 11A/10, 01-510 Warszawa  
+48 501 260 263  
+48 22 564 5502  
j.gliniecki@cee-equity.com  
www.cee-equity.com



## goEuropa Polska

At goEuropa we believe that information in public transport is key. GoEuropa helps transport operators, organizers and other businesses make their customer's transportation experience better by delivering an efficient and accessible transport information system.

Company name	GOEUROPA POLSKA WOJCIECH KULESZA
Area of business	Information systems for public transport
Address	ul. Heleny Szafran 1/23, 60-693 Poznań
Telephone	+48 616248682
Company e-mail	info@goeuropa.eu
Website	www.goeuropa.eu
Number of employees	5
Year of establishment	2007

Contact	Wojciech Kulesza
Function	Owner
Telephone	+48 616248682
E-mail	wojciech.kulesza@goeuropa.eu



## Grafton Recruitment Poland sp. z o.o.

Grafton Recruitment is one of the largest recruitment companies in Europe. We have been providing permanent and temporary jobs including outsourced recruitment solutions and FDI's projects for more than 30 years. Grafton Recruitment is a diversified staffing business that operates in six countries: Czech Republic, Hungary, Northern Ireland, Poland, Ireland, and Slovakia, with 35 offices and employing over 500 people. Last year only, we placed over 5,500 candidates in permanent jobs, supplied approx. 8,000 temporary workers to clients.

Company name	GRAFTON RECRUITMENT POLAND
Area of business	Recruitment Services, Consulting
Address	ul. Sienna 39, 00-121, Warszawa
Telephone	+48 22 654 46 46
Fax number	+48 22 654 43 33
Company e-mail	grafton@grafton.pl
Website	www.grafton.pl
Number of employees	500
Year of establishment	1997

Contact	Rafał Glogier-Osiński
Function	Regional Marketing & Digital Director Poland & Hungary
Telephone	+48 22 654 46 46
E-mail	rafal.osinski@grafton.eu



## Hansberry Tomkiel Sp. K.

Hansberry Tomkiel is a unique competition law boutique that combines the experience of Dorothy Hansberry-Bieguńska, a former US antitrust prosecutor, business executive and practitioner, with that of Małgorzata Krasnodębska-Tomkiel, a solicitor and former Chairman of the Polish Office of Competition and Consumer Protection (UOKiK). The Hansberry Tomkiel firm offers advice and representation in all areas of competition law with a focus on competition-law related litigation. The law firm works with both Polish and international companies. To ensure a comprehensive and global approach, it cooperates with well-established and respected national as well as international law firms in Europe and the US.

Company name	HANSBERRY TOMKIEL SP. K.
Area of business	Competition law
Address	ul. Ceglowska 14/1, 01-803 Warszawa
Telephone	+48 22 428 12 80
Company e-mail	office@hansberrytomkiel.com
Website	www.hansberrytomkiel.com
Number of employees	6
Year of establishment	2014

Contact	Dorothy Hansberry-Bieguńska
Function	Partner
Telephone	+48 607 400 414
E-mail	dorothy@hansberrytomkiel.com



## Headcount Solutions

We are highly experienced in the professional qualifying of candidates to meet stringent international performance standards. Our execution follows a clear procedure which has been developed by our own professional in house HR function. Quality of our service is based on our commitment to personalise our service, confidentiality and maintaining the most ethical standards. Instead of Recruiters, Headcount is run by experienced sector specific experts who have years of hands on project and operations experience.

Company name	HEADCOUNT SOLUTIONS
Area of business	Professional HR and Search Consultancy
Address	al. Jerozolimskie 56C, 00-803 Warszawa
Telephone	+48 22 390 9254
Company e-mail	headcount@headcount.pl
Website	www.headcount.pl www.headcount.ie
Number of employees	12
Year of establishment	2005

Contact	Seamus Pentony
Function	Managing Partner
Telephone	+48 22 390 5294
E-mail	seamus.pentony@headcount.pl



## HYDE Whiskey

At HYDE we carefully hand select only the very finest Irish whiskey, made by the very best Irish whiskey distilleries, which we then 'finish' in vintage oak casks sourced directly from distilleries and bodegas around the world. We apply specific 'charring' levels to our vintage casks in order to create a whiskey taste that is rich in character and truly unique in flavour. We primarily 'finish' our HYDE Irish whiskey in Sherry, Rum, Bourbon and Burgundy casks. At HYDE we put a lot of time and effort into developing unique and innovative Irish whiskey expressions, each of which has a very distinct character.

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Company name	HIBERNIA DISTILLERS LTD
Area of business	Irish Whiskey
Address	Unit 1 G, The Atrium, Blackpool Business Centre, Blackpool, Cork
Telephone	+353 0873546693
Company e-mail	sales@hydewhiskey.ie
Website	www.hydewhiskey.ie
Number of employees	4
Year of establishment	2013

---

Contact	James Kiernan
Function	Sales Manager
Telephone	+353 0873546693
E-mail	sales@hydewhiskey.ie



## ID Technology

ID Technology, headquartered in Ireland (Drogheda) with a production facility in Poland (Wrocław), is most easily and conventionally described as a label manufacturer. However we are neither conventional nor merely a label manufacturer – our expertise is in providing solutions involving fabrication, print, lamination and forming of non-adhesive and self-adhesive components. ID Technology is operating in select industrial/ geographical markets in the service of a demanding blue chip customer base. Whether you need a packaging label or a complex polycarbonate component, you will find our highly experienced and dedicated team is on hand to offer advice, quotations and above all a speedy response.

---

Company name	ID TECHNOLOGY POLAND SP. Z O.O.
Area of business	Label printing & material conversion
Address	ul. Kwiatkowskiego 4, 52-407 Wrocław
Telephone	+48 71 725 4224
Fax number	+48 71 725 4224(-)3
Website	www.idtechnology.ie
Number of employees	5
Year of establishment	2013

---

Contact	Rafał Gilewski
Function	General Manager
Telephone	+48 506 36 44 66
E-mail	rafal.gilewski@idtech.pl





## Inpute Technologies Ltd

Inpute helps our clients to become more efficient, effective and responsive through the use of technology. We use it to improve organisational efficiency and effectiveness, specifically in data capture, workflow and content management.

Company name	INPUTE TECHNOLOGIES LTD
Area of business	Intelligent Document Capture, Workflow & Case Management software
Address	Frankfort Centre, Dundrum Road, Dundrum, Dublin, D14 E8N5, Ireland ul. Strzegomska 138, 54-429 Wrocław, Poland
Telephone	+353 1 5175100 + 48 (0) 717 166 900
Company e-mail	info@inpute.com
Website	www.inpute.com
Number of employees	20+
Year of establishment	2000
Contact	Chris Howard
Function	CEO
Telephone	+353 1 5175100
E-mail	c.howard@inpute.com



## Institute of Advanced Legal Skills

The Institute of Advanced Legal Skills is an independent, non-government organization, based in Poland and committed to developing professional and high-quality programs for the training of legal skills. The philosophy of the Institute is the belief that an interdisciplinary and totally practical approach to legal education is crucial to developing the skills base of legal practitioners in 21st Century Europe. Our activities increase knowledge and develop tools to support legal professionals, as well as supporting cross-cultural dialogue between practitioners throughout the many different legal systems of Europe.

Company name	INSTITUTE OF ADVANCED LEGAL SKILLS
Area of business	Legal Education
Address	Rondo 1, 12th floor, Rondo ONZ, 00-124 Warszawa
Telephone	+48 530 917 647
Company e-mail	rada@legalskills.org.pl
Website	www.legalskills.org.pl
Number of employees	2
Year of establishment	2014
Contact	Ruairi O'Neill
Function	Vice-President
Telephone	+48 530 917 647
E-mail	r.oneill@uw.edu.pl



## Irlandzka Grupa Inwestycyjna

IGI is a company specialised in all types of property transactions as well as in design/developing/renovating waste water treatment plans for municipal and industrial use. In property, the company has experience in the residential, retail, hotel and office sectors. In Waste Water, the company has successfully completed over 30 projects in Central Europe.

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Company name	IRLANDZKA GRUPA INWESTYCYJNA SP. Z O.O.
Area of business	Property/Waste Water Treatment
Address	ul. Piękna 44/1, 00-672 Warszawa
Telephone	+48 22 292 0460
Company e-mail	repcja@igi.com.pl
Website	www.igi.com.pl
Number of employees	15
Year of establishment	2001

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Contact	Padraic Coll
Function	Managing Director
Telephone	+ 48 22 292 0460
E-mail	repcja@igi.com.pl



## Jameson – Irish Distillers Pernod Ricard operated through Wyborowa in Poland

Irish Distillers Pernod Ricard is Ireland's leading supplier of spirits and wines and producer of the world's most well-known and successful Irish Whiskeys. Led by Jameson, our brands are driving the global renaissance of Irish Whiskey. Jameson is the world's fastest-growing Irish Whiskey, experiencing 27 years of consecutive growth and hitting sales of 5.7m cases in 2016. Our brands are exported to 130+ markets, with over 60 of those experiencing double- or triple-digit growth.

---

Company name	IRISH DISTILLERS PERNOD RICARD / WYBOROWA
Area of business	FMG/Alcohol
Address	ul. Złota 59, 00-120 Warszawa
Telephone	+48 22 222 38 00
	+353 12129000
Fax number	+48 22 222 38 01
Company e-mail	marcin.zalewski@pernod-ricard.com
Website	www.wyborowa-pernod-ricard.com/en/contact
Number of employees	400
Year of establishment	1963

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Contact	Marcin Zalewski
Function	Jameson Manager Poland
E-mail	marcin.zalewski@pernod-ricard.com



## JFC Polska Sp. z o.o.

We design, manufacture and sell plastic products globally for 5 market sectors namely agriculture/equine, civils, marine, material handling, and recycling. With over 30 years' experience working with local and international markets in several disciplines, we draw on a broad range of expertise in developing our products. JFC is a brand you can trust. We believe in pushing boundaries, in research and in using the latest technology to deliver the most innovative products in the market.

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Company name	JFC POLSKA SP. Z O.O.
Area of business	Agri / Civils / Recycling / Material Handling / Marine
Address	ul. Bialostocka 1, Karpin, 05 -252 Dabrowka
Telephone	+48 29 757 83 77
Fax number	+48 29 757 82 01
Company e-mail	info@jfcpolaska.pl
Website	www.jfcpolaska.pl
Number of employees	250
Year of establishment	1987

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Contact	Jonathan Concannon
Function	Manager
Telephone	+353 93 60058
E-mail	jonathan@jfceurope.com



## Kainos Software Poland Sp. z o.o.

Kainos Software Poland Sp. z o.o. is a branch of Kainos Group plc - a UK-based provider of Digital Services and Digital Platforms. The Group's Digital Services include full lifecycle development and support of customised Digital Services for government and commercial customers. Kainos is also the largest boutique partner for Workday Inc. in Europe, implementing Workday's SaaS platform for enterprise customers. The Group's Digital Platforms comprise specialised digital products in the mobile healthcare and automated testing arenas.

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Company name	KAINOS SOFTWARE POLAND SP. Z O.O.
Area of business	Computer software, IT Services
Address	Tryton Business House, ul. Jana z Kolna 11, 80-864 Gdańsk
Telephone	+48 58 333 7171
Company e-mail	biuro@kainos.com
Website	kainos.pl
Number of employees	229
Year of establishment	2007

---

Contact	Stephan Sakowicz
Function	Head of Gdańsk Operations
Telephone	+48 609 864 550
E-mail	s.sakowicz@kainos.com



## Kingspan Sp. z o.o.

Kingspan Sp. z o.o. is part of the Kingspan Group Plc, global leader in production of insulated roof and wall panels for all types of buildings. Kingspan sandwich panels are made of the highest quality materials and certified according to the most strict standards and approved by insurance companies

Company name	KINGSPAN
Area of business	Construction / Insulated Materials
Address	ul. Przemysłowa 20, 27-300 Lipsko
Telephone	+48 48 378 31 00
Fax number	+48 48 378 13 30
Company e-mail	info@kingspan.pl
Website	www.kingspan.pl
Number of employees	238
Year of establishment	1998

Contact	Dariusz Kaczor
Function	Marketing Manager NORTH
Telephone	+48 664 479 786
E-mail	dariusz.kaczor@kingspan.com



## Konieczny, Wierzbicki Kancelaria Radców Prawnych Spółka Partnerska

We are a law firm providing services to Polish, as well as international Clients. We specialize in services for business entities, in corporate law, intellectual property, and contract law. We provide advice to business entities in terms of commercial law, construction law, intellectual property law, corporate law, and civil law. The Law Firm is managed by Michał Konieczny and Marcin Wierzbicki – legal counselors. We employ a team of experienced lawyers whose competences complement each other. We provide regular services to Clients from various sectors, big corporations as well as smaller enterprises.

Company name	KONIECZNY, WIERZBICKI KANCELARIA RADCÓW PRAWNYCH SPÓŁKA PARTNERSKA
Area of business	Legal Consulting
Address	ul. Prądnicka 89/6, 31-202 Kraków
Telephone	+48 12 395 71 61
Company e-mail	kancelaria@kwkr.pl
Website	www.koniecznywierzbicki.pl
Number of employees	15
Year of establishment	2014

Contact	Izabela Ustylenko - Łukasik
Function	Solicitor
Telephone	+48 12 395 71 61
E-mail	izabela.ustylenko@kwkr.pl



## Landers Property

Landers Property is based in Łódź and is involved in the real estate and construction business there for the last 12 years. In addition to real-estate we also advise on relocation and offer other consultancy services to companies and personnel relocating or investing in the Łódź region.

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Company name	LANDERS PROPERTY
Area of business	Real Estate
Address	ul. Targowa 47, lok. 1, 90-323 Łódź
Telephone	+48 42 676 0311
Company e-mail	biuro@landersproperty.pl
Website	www.LandersProperty.pl
Number of employees	7
Year of establishment	2005

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Contact	Warren Landers
Function	Managing Director
Telephone	+48 606702870
E-mail	warren@landersproperty.pl

## Peter Lawless

Born and raised in North County Dublin and coming from a farming background. Bachelor degree in Ag science and Masters in Finance. Currently working in Wroclaw for a large USA bank. Interests include sport, history and family life. Married to a Polish lady and have two young sons. 8 years living in Wroclaw and would be willing to advise any Irish that wish to enter the market here.

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Individual Name	PETER LAWLESS
Area of business	Finance, Asset Servicing
Address	ul. Kwiska 162, 54-210 Wroclaw
Telephone	+48 515 326 822
E-mail	peter.lawless@bnymellon.com

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## Let's \_\_\_ Today

## Let's Today Design

Lets-Today Design offers specialist graphic design services with a background in brand, print, typographic, illustrative design as well as full experience in rich media, animation, video, film and sound production. I provide services for clients internationally over a range of industries.

My approach is;

- Strategic: Tailored to your company, designed with your desired audience in mind, and positioned to stand out from the crowd
- Your Vision, Visualised: Working to actualise your personal vision of your brand
- Problem Solving: Ironing out branding creases, navigating the digital world, helping you to create a cohesive strategy that stands above the competition
- Versatility: Cross-platform strategies- one-stop for all your design needs

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

LETS-TODAY DESIGN  
Graphic Design  
Al. Jerozolimskie 85 lokal 21, 02-001 Warszawa  
+48 728 858 990  
hello@lets-today.com  
www.lets-today.com  
1  
2015

Contact  
Function  
Telephone  
E-mail

Stephen Donnelly  
Business Owner  
+48 728 858 990  
hello@lets-today.com



## Lir Chocolates Ltd

Lir Chocolates has been creating beautiful hand-finished chocolates in Ireland for over 30 years. A leading provider of premium private label chocolates to major UK retailers, we also produce and commercialise our own Lir brand along with licensed chocolate ranges for Baileys and Guinness.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

LIR CHOCOLATES LTD  
Chocolate Confectionery  
IDA Business Park, Navan, County Meath, Ireland  
+353 (0)46 908 8100  
info@lirchocolates.com  
www.lirchocolates.com  
180  
1987

Contact  
Function  
Telephone  
E-mail

Denis Donohoe  
Commercial Director  
+353 (0)46 908 8100  
d.donohoe@lirchocolates.com



## MAart Agency Sp. z o.o.

MAart Agency is the most innovative provider for high-end quality translation and localisation services on the market and has extensive expertise in law, finance, banking, technology and industry, life sciences - medical, pharmaceutical, medical devices, clinical research, as well as the public sector and EU institutions. MAart clients include all the EU institutions, state agencies, multinationals, legal offices, banks, pharmaceutical companies, CRO, leading SMEs and cultural institutions. MAart specializes in high-end translation and localization services for all the popular language combinations on behalf of global and local clients. MAart is dedicated to building long-term relationships and provides top-quality translation services.

Company name	AGENCJA MAART SP. Z O.O.
Area of business	Translation and related services
Address	ul. Kopernika 3, 00-367, Warszawa
Telephone	+48 22 480 88 00
Fax number	+48 22 330 52 07
Company e-mail	maat@maat.com
Website	<a href="http://www.maart.com/">http://www.maart.com/</a>
Number of employees	15
Year of establishment	1991
Contact	Maciej Januszewski
Function	Sales Specialist
Telephone	+48 22 480 88 00
E-mail	maat@maat.com



## Eoin McCoy

Eoin has lived and worked in the CEE region (always based in Kraków) since 2000. He has been setup and run the operational centres for Sabre, Aon/AonHewitt, Lumesse, GE Healthcare and IG specialising in the operational design and development of both technology and business service centres. Prior to 2000, Eoin started his career in software engineering with ICL/Fujitsu and Gradient Solutions, based in Dublin. Eoin has also lived and worked in the US, Switzerland and China. Married with two kids, based in Kraków, he is also an avid and active cyclist.

Individual Name	EOIN MCCOY
Area of business	Technology, Business Services, Outsourcing/Offshoring, Business Operations
Telephone	+48 698 494403
E-mail	eoin.mccoy@gmail.com



## MP Trade and Marketing

MPTM is a company with over 20 years of experience in Sales and Trade Marketing. Throughout the years we have built thorough knowledge of the Polish market and a vast network of contacts in Poland and in the Region of Central Eastern Europe. Our knowledge of the market and operation extends to Austria, Hungary, Slovenia, Slovakia, Czech Republic and the Baltic States but we are primarily located in Ireland and Poland. We specialize in FMCG, food, pharmaceutical products and IT solutions. We have a lot of experience in product launches and relaunches as well as providing PR and Marketing support for our clients.

Company name	MPTM
Area of business	Sales and Marketing Consulting
Address	ul. Szujskiego 36A/A, 33-100 Tarnów
Telephone	+48 660 411 286 +353 86 44 77 387
Company e-mail	mariusz@mptm.pl
Website	www.mptm.pl
Number of employees	4
Year of establishment	2000
Contact	Mariusz Plesniar
Function	Owner
Telephone	+48 660 411 286
E-mail	mariusz@mptm.pl



## Multiband Antennas Limited

Multiband Antennas specialise in the design and supply of L-band antennas and repeaters for use on the Iridium, Orbcomm and Globalstar LEO satellite networks.

Company name	MULTIBAND ANTENNAS LIMITED
Area of business	Satellite communications
Address	ul. Balaton 9, 01-981 Warszawa 36 Fitzwilliam Square, Dublin 2, Ireland
Telephone	+48 732 40 10 70
Company e-mail	mkenny@multiband-antennas.com
Website	www.multiband-antennas.com
Year of establishment	2000
Contact	Michael Kenny
Function	Managing Director
Telephone	+48 732 40 10 70
E-mail	mkenny@multiband-antennas.com





## Na Cuana

Na Cuana is an independent, family-owned drinks group with 40+ years' experience, offering customers worldwide premium quality Irish craft beverages from its three production sites in Ireland including Irish craft beer ([www.boynebrewhouse.ie](http://www.boynebrewhouse.ie)), Irish ciders Devils Bit Moutain Cider and Cooneys Irish Cider made from our own apple orchards ([www.devilsbit.ie](http://www.devilsbit.ie)), Irish spirits and The Whistler Irish whiskey ([www.boanndistillery.ie](http://www.boanndistillery.ie)), Merrys Irish Cream Liqueurs ([www.merrys.ie](http://www.merrys.ie)), as well as own-label productions and bottling services. Certified and retailer approved supplier and member of Origin Green. Products available in Poland via local distributors and retailers

Company name  
Area of business  
  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

NA CUANA  
Drinks (Irish craft beers, ciders, whiskey, spirits, cream liqueurs and own-label productions and bottling)  
Lagavooren, Platin Road, Drogheda, Co. Meath, A92 X593, Ireland  
+353 (0)41 987 8078  
hello@nacuana.ie  
www.nacuana.ie  
80  
1974

Contact  
Function  
Telephone  
E-mail

Peter Cooney  
Export Sales Director  
+353 (0)41 987 8078  
peter.cooney@nacuana.ie



## Aleksandra Nemś

Accomplished and experienced operations manager with more than a decade of experience at biggest brands in the industry. Former Korea Tourism Organization adviser regarding foreign tourist related product. Masters in International Law and MBA in Tourism (Athlone Institute of Technology). Currently involved in post-industrial landscape revitalisation projects.

Individual Name  
Area of business  
Address  
Telephone  
E-mail  
Website

ALEKSANDRA NEMŚ  
HoReCa and Tourism  
ul. Struzika 6/30 , 41-800 Zabrze  
+48 691 560 252  
alexandra.nems@gmail.com  
www.amengroup.pl/



## NitroSell Ltd.

NitroSell is a global leader in providing integrated ecommerce solutions for independent retailers. Our mission is to make it easy for retailers to increase profits by serving new and existing customers online. Our innovative software web-enables “brick-and-mortar” retailers by providing a solution that integrates tightly into their existing in-store retail management system.

Company name  
Area of business  
Address  
  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

NITROSELL LTD.  
e-commerce  
Ireland: 6 Robert Scott House, St Patrick’s Quay, Cork T23 Y2EA  
Poland: Garbary 56/13, 61-758 Poznań  
+1 (888) 906 0639  
sales@nitrosell.com  
www.nitrosell.com  
18  
2005

Contact  
Function  
Telephone  
E-mail

Piotr Szczepanowski  
Support Team Manager  
+48 691780250  
peter@nitrosell.com



## North West Academy of English

The North West Academy of English was established in 1997 and since then has become a successful English language school based in the historical yet contemporary City of Derry. The school is accredited by the British Council and ISO 9001-2015 quality assurance scheme and it is an exam centre for Cambridge, IELTS and Trinity. It is also a teacher training centre for CertTESOL and CLIL. We offer a vast range of study programmes for students, teachers and business professionals. The Academy is also the largest hosting organisation in the region for EU mobility projects.

Company name  
Area of business  
Address  
Telephone  
  
Company e-mail  
Website  
Number of employees  
Year of establishment

NORTH WEST ACADEMY OF ENGLISH  
Education & English Language  
37 Great James Street, Derry  
+44 28 71370773  
+48 576056583  
info@northwestacademy.net  
www.northwestacademy.net  
10  
1997

Contact  
Function  
Telephone  
  
E-mail

John McGowan, Francesca Giacomini  
Directors  
+48 576056583  
+44 7525180882  
francesca.giacomini@northwestacademy.net



## Niall O'Higgins

Niall O'Higgins has nearly 40 years of experience in Real Estate. He is a member of the Royal Institution of Chartered Surveyors, as well as the Irish equivalent of The Society of Irish Chartered Surveyors and is an expert in Real Estate, Property development and asset management in particular. Before founding CREAM, he has worked for Lisney, a major property adviser firm in Ireland, as a Property Management department Director. During all these years of his professional experience, he went through all aspects and fields of Asset Management and he has great knowledge of the Irish and Polish Real Estate market.

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Individual Name  
Area of business  
Address  
Telephone  
Fax number  
E-mail  
Website

NIALL O'HIGGINS  
Real estate expert  
ul. Inflancka 4, 00-189 Warszawa  
+48 691 520 154  
+48 22 586 97 99  
niall.ohiggins@cream-management.pl  
www.cream-management.pl

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## Ruairi O'Neill

Lecturer in English and EU Law at the University of Warsaw. Qualified barrister and Lord Denning Scholar of the Honourable Society of the Inner Temple. Has lived in Poland since 2009.

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Individual Name  
Area of business  
Address  
Telephone  
E-mail

RUAIRI O'NEILL  
Legal Education  
ul. Dubieńska 13/6, 04-331 Warszawa  
+48 530 917 647  
r.oneill@uw.edu.pl

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## Owen O'Sullivan

Owen O'Sullivan has been working as an English native speaker teacher, in Poland, since 2009. He lived in Poznań for two years with his wife Izabela, before they moved to his wife's home town of Konin. He set up his own business – EnglishLab – in 2011, after the birth of their first child, Stanisław. They now have a second child, Teodor. After six years of EnglishLab and meeting many lovely Polish people, Owen hopes to continue the business for many years to come.

Individual Name  
Area of business  
Address  
Telephone  
E-mail

---

OWEN O'SULLIVAN  
Education, EnglishLab  
Makowa 7a/17, 62-510 Konin, Polska  
+48 782326604  
englishlabkonin@gmail.com

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## Open Sky Data Systems Ltd

Partnering with some of the most innovative government teams in Ireland & the UK, we design, build, support and evolve advanced knowledge and information management systems for improved citizen services. In addition to our application development services, we offer out of the box software solutions for Taxi Regulation, Public Bus Transport Services, Municipal Waste Management, Homeless Services Case Management, Rural and On Demand Transport, Planning Appeals and others. Our clients include central, regional and local government agencies and authorities. Some are mobile. Most are Agile. All are Digital First. Your Vision. Realised.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

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OPEN SKY DATA SYSTEMS LTD  
IT Sector  
ul. Jana III Sobieskiego, 40-082 Katowice  
+48 883310985  
mklimasara@openskydata.com  
www.openskydata.com  
17  
2009

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Contact  
Function  
Telephone  
E-mail

Damian Bado  
Engineering Manager  
+ 48 882 103 869  
dbado@openskydata.com



## OPG Property Professionals Sp. z o.o.

OPG Property Professionals are an agile real estate consultancy and project development team. Our scope of services ranges from strategic consulting and project management, through property and asset management, real estate marketing, up to professional lease brokerage. Thanks to our deep understanding of the needs of individual market participants, we provide our partners with professional, made-to-measure solutions. Our focus is to incorporate vision, international standards and innovative design, office, leisure and living environments into prime located developments. Our portfolio includes numerous projects in Poland, Ireland, United Kingdom and United States. We offer our services to those who operate in Poland on a daily basis and those who consider investing in the local real estate market.

Company name  
Area of business

OPG PROPERTY PROFESSIONALS SP. Z O.O.  
Strategic consulting, project management, property & asset management, real estate marketing, revitalisation and repositioning, commercialisation and lease.

Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

ul. Piotrkowska 138/140, 90-062 Łódź  
+48 272 30 72  
+48 42 272 30 66  
biuro@opg.com.pl  
www.opg.com.pl  
12  
2008

Contact  
Function  
Telephone  
E-mail

Michał Styś  
CEO  
+48 42 272 30 66  
biuro@opg.com.pl



## Ornua Co-operative Limited

Ornua, the home of Irish dairy, is an agri-food commercial co-operative which markets and sells dairy products on behalf of its members, Irish dairy farmers. Ornua is Ireland's largest exporter of Irish dairy products. Our core purpose is to bring quality Irish dairy products to markets around the world. We do this by sharing the story of Irish farming and explaining how Irish dairy products are produced sustainably from the milk of grass-fed cows. By building markets for dairy products, we aim to increase the value of Irish milk and deliver strong returns for Irish farmer.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

ORNUA  
Dairy  
Grattan House, Mount Street Lower, Dublin  
+35 316 619 599  
+35 316 612 778  
consumerfoods.europe@ornua.com  
www.ornua.com  
2000  
1961

Contact  
Function  
Telephone  
E-mail

Kamila Lewandowska  
Head of Sales, Northern & Eastern Europe  
+48 600 337 149  
kamila.lewandowska@ornua.com



## PM Group

The Polish business (operation) is part of the international project delivery company operating across Europe, the USA and Asia. PM Group has a 44 year track record in project management, process design, facility design and construction management for leading multinational companies. It is a world leader in the pharmaceutical, food, mission critical, medtech, advanced manufacturing and energy sectors.

Company name  
Area of business

PM GROUP  
Project management, process design, facility design,  
construction management

Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

ul. Klecińska 125, 54-424 Wrocław  
+48 71 354 89 00  
+48 71 354 89 01  
wroclaw-info@pmgroup-global.com  
www.pmggroup-global.com  
207  
1997 in Poland

Contact  
Function  
Telephone  
E-mail

Monika Słomka  
Business Development Director  
+48 22 431 60 00  
monika.slomka@pmgroup-global.com



## POSperrita Sp. z o.o.

POSperrita is a manufacturer of large format in-store point of sale advertising materials. Additional services include POS pick & mix, complex logistics solutions for FMCG and Retail Chains including nationwide installation, audits and surveys.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

POSPERITA SP. Z O.O.  
In Store Advertising  
ul. Bokserska 71, 02-690, Warszawa  
+48 22 549 7860  
biuro@posperita.pl  
www.posperita.pl  
95  
2012

Contact  
Function  
Telephone  
E-mail

Michael Curneen  
Director  
+48 606 287 787  
mcurneen@posperita.pl



## Kevin Prigmore

Senior Expert/Consultant, Degree in Production Management (Brunel), MBA in Finance (London) with extensive experience in Poland and Central Europe, working with a number of outstanding firms. Key fields are: Project Management: Team Leader & Bilateral & EU financial procedures, Management Development, Monitoring and Evaluation, Systems Manuals, Capacity development, Governance & European Integration Expert, Public and EU finance systems expert for development programmes, IT monitoring and management systems and eLearning programmes

Individual Name  
Area of business  
  
Telephone  
Fax number  
E-mail  
Website

---

KEVIN PRIGMORE  
Consultancy, Management Development, Finance,  
Regional Development, Project Management  
+48 22 627 0573  
+48 22 627 0574  
kevin.prigmore@nrdevelopment.com  
www.nrdevelopment.com

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## Print & Display (Polska) Sp. z o.o.

Print & Display (Polska) is Poland's leading printer of outdoor advertising billboards, Citylight posters and large format window graphics.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

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PRINT & DISPLAY (POLSKA) SP. Z O.O.  
Outdoor Advertising Print  
ul. Bokserska 71, 02-690, Warszawa  
+48 22 549 1010  
impakt@printdisplay.pl  
www.printdisplay.pl  
95  
1994

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Contact  
Function  
Telephone  
E-mail

Michael Curneen  
Director  
+48 606 287 787  
mcurneen@printdisplay.pl



## Prodieco

Prodieco is the global leader in the design & manufacture of tooling change parts used in blister packaging machines for the Pharmaceutical Industry. We have operated in the Polish market for over 10 years and our customers include the top Polish national & multinational pharmaceutical companies. We offer a full range of blister tooling format change parts, feeders and cartoning parts for European made blister packaging machines – Uhlmann, IMA, Marchesini, Mediseal, CAM, Bosch and Romaco. Founded in 1962, today our expert people have over 1,500 years combined engineering experience with a relentless focus on enhancing tool design to increase operating efficiency in pharmaceutical packaging lines.

Company name	PRODIECO
Area of business	Blister Format Change parts for the Pharmaceutical Packaging Industry
Address	Unit 4 Ext. 2nd Avenue – Cookstown Industrial Estate – Tallaght, Dublin 24, Ireland
Telephone	+353 1 4513411
Fax number	+353 1 4521479
Company e-mail	info@prodieco.com
Website	www.prodieco.com
Number of employees	190
Year of establishment	1962

Contact	Tomasz Zawadzki	Andrew Rennicks
Function	Area Sales Manager	Director
Telephone	+48 735 101626	+ 353 86 372 1795
E-mail	tomasz.zawadzki@prodieco.com	andrew.rennicks@prodieco.com



## Puwalscy & Partners sp. p. Kancelaria Radców Prawnych

Puwalscy & Partners sp. p. is a partnership of legal advisors who practiced in the top law firms in Kraków, underwent training abroad and were beneficiaries of foreign scholarships. Their vast European experience guarantees the highest quality of services of their Law Firm which co-operates on permanent basis with a number of Chambers of Commerce.

Company name	PUWALSCY AND PARTNERS SP. P. KANCELARIA RADCÓW PRAWNYCH
Area of business	Legal Consulting
Address	ul. Felicjanek 25/4, 31-103 Kraków
Telephone	+ 48 12 427 03 36
Fax number	+ 48 12 427 03 51
Company e-mail	kancelaria@puwalski.pl
Website	www.puwalski.pl
Number of employees	8
Year of establishment	2008

Contact	Marek Puwalski, LL.M.
Function	Managing Partner
Telephone	+48 662 545 888
E-mail	mpuwalski@puwalski.pl





## PwC Polska

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 223,000 people who are committed to delivering quality in assurance, advisory and tax services. PwC has been active in Poland for over 26 years. The company has 8 regional offices in Poland – in Warsaw, Lodz, Gdansk, Poznan, Wroclaw, Katowice, Krakow and Rzeszow, as well as the Center of Excellence in Gdansk and two Service Delivery Centers in Katowice and Opole. PwC companies in Poland employ over 4,500 staff. Learn more at: [www.pwc.pl](http://www.pwc.pl)

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

PWC POLSKA  
Tax, Audit, Legal and Advisory services  
al. Armii Ludowej 14, Warszawa  
+48 227464000  
+48 227424040  
[pwcpoland@pwc.com](mailto:pwcpoland@pwc.com)  
[www.pwc.pl](http://www.pwc.pl)  
4 500  
1990 in Poland

Contact  
Function  
Telephone  
E-mail

Adam Krasoń  
Chairman of PwC in Poland  
+48 227464000  
[pwcpoland@pwc.com](mailto:pwcpoland@pwc.com)  
[magdalena.kaczmarek@pwc.com](mailto:magdalena.kaczmarek@pwc.com)



## Red Viper Films

Red Viper Films is an Irish-owned video production company that specialises in producing engaging content by utilising the latest digital technologies as we provide our clients with the highest quality audio visual solutions for Broadcast, Corporate, Web, Marketing and Communications. Red Viper Films was founded by Paul James Pearson who is a producer and camera operator with a background in News, TV and Documentary production. The company operates throughout Europe from its base in Kraków.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Years of establishment

RED VIPER FILMS  
Video Production  
ul. Komandosów 10/58, 30-334 Kraków  
+48 796 941 280  
[paul@redviper.tv](mailto:paul@redviper.tv)  
[www.redviper.tv](http://www.redviper.tv)  
3  
2011

Contact  
Function  
Telephone  
E-mail

Paul James Pearson  
Managing Director  
+48 796 941 280  
[paul@redviper.tv](mailto:paul@redviper.tv)



## Russell Bedford Poland Sp. z o.o.

Russell Bedford Poland is a member of Russell Bedford International – a network of independent firms providing legal, audit, tax, accounting, financial and business advisory services. Russell Bedford advice clients in more than 100 countries around the world. Our group have more than 300 offices and employs approximately 7.500 professional advisors. In Poland we provide services in area of tax, law, audit, business advisory, payroll, accounting and training. We operate in entire Poland by our offices in Warsaw, Katowice, Krakow and Gdansk. We advise key companies in their activity on Polish and European market in different areas. Our experience will be useful in your business. Our goal is constant improvement of provided services and fulfilling expectations of our clients. We offer services for entities of all capital and personal structures. Our advisory covers all business activities.

Company name  
Area of business  
  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

RUSSELL BEDFORD POLAND SP. Z O.O.  
Tax advisory, Legal Advisory, Audit, Accounting and payroll outsourcing, Training and conferences  
ul. Marynarska 11, 01-164 Warszawa  
+48 22 276 61 80  
+48 22 427 44 02  
office@russellbedford.pl  
www.russellbedford.pl/en/  
80  
2011

Contact  
Function  
Telephone  
E-mail

Andrzej Dmowski  
CEO, Managing Partner  
+48 22 276 61 80  
andrzej.dmowski@russellbedford.pl marketing@russellbedford.pl



## Ryanair DAC

Ryanair is Europe's Number 1 airline, carrying over 129m customers p.a. on more than 2,000 daily flights from 87 bases, connecting 209 destinations in 33 countries on a fleet of 430 Boeing 737 aircraft, with a further 240 Boeing 737's on order, which will enable Ryanair to lower fares and grow traffic to 200m customers p.a. by FY24. Ryanair has a team of more than 13,000 highly skilled aviation professionals delivering Europe's No.1 on-time performance, and an industry leading 32-year safety record. In 2017, Ryanair became the first European airline to have carried over 1 billion customers.

Company name  
Area of business  
Address  
Telephone  
Website  
Number of employees  
Year of establishment

RYANAIR DAC  
Airline  
Corporate Head Office, Airside Business Park, Swords, Co Dublin  
+353 9451212  
www.ryanair.com  
12 000  
1985

Contact  
Function  
Telephone  
E-mail

Robin Kiely  
Head of Communications  
+353 1 9451212  
press@ryanair.com



## S3 Connected Health

S3 Connected Health provides full end-to-end services and seamless program delivery to help resolve the issues of therapy adherence, engagement, and persistence. We build digital patient support programs, medication adherence programs and connected health devices that are compliant with regulatory and market approvals worldwide. Our solutions provide real-world evidence and actionable insights on patients' management of chronic conditions; a valuable resource for program evolution and business planning.

Company name  
Area of business  
  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

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SILICON & SOFTWARE SYSTEMS POLSKA SP Z O.O.  
Products and professional services for digital patient support programs  
ul. Świętego Mikołaja 19, 50-128 Wrocław  
+48 (71) 334-81-00  
+48 (71) 334-81-01  
connectedhealth@s3group.com  
www.s3connectedhealth.com  
200  
1986

Contact  
Function  
Telephone  
E-mail

Piotr Sokołowski  
Director of Strategy, Connected Health Services  
+48 71 334 8191  
piotr.sokolowski@s3group.com



## San Leon Energy

San Leon Energy is a specialist oil and gas company with an extensive portfolio of assets across Europe and Africa.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Year of establishment

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SAN LEON ENERGY  
Oil & Gas Industry  
ul. Moniuszki 1A, 00-014 Warszawa  
+48 22 378 9700  
warsaw@sanleonenergy.com  
www.sanleonenergy.com  
2009 in Poland

Contact  
Function  
Telephone  
E-mail

Paweł Chałupka  
Managing Director  
+48 22 378 9700  
warsaw@sanleonenergy.com



## Select Training Solutions

Specialising in language and communication training in the IT and business services industries. Select has been involved in training and upskilling professionals involved in multinational projects for over 15 years.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

SELECT TRAINING SOLUTIONS  
Training, Consulting, Translation  
ul. Lublańska 34, 31-476 Kraków  
+48 12 616 21 41  
+48 12 616 21 40  
select@select-solutions.pl  
www.select-solutions.pl  
75-100  
2002

Contact  
Function  
Telephone  
E-mail

Keith Byrne  
Managing Director  
+48 605 764 968  
kbyrne@select-solutions.pl



## Sigmar Recruitment Sp. z o.o.

Sigmar Recruitment Ireland was set up in March 2002 and Polish office opened in 2006. Our philosophy is to build excellent partnerships in recruitment. We strive to build strong relationships with our Client companies, including leading employers within their respective fields, and assist them in sourcing the very best and most qualified candidates. We aim to deliver the highest level of service and to constantly exceed the expectations of those who work with us. We are dedicated to identifying, attracting and securing the most talented people for the leading domestic and international businesses within their respective markets.

Company name  
Area of business  
Address  
Telephone  
Company e-mail  
Website  
Number of employees  
Year of establishment

SIGMAR RECRUITMENT SP. Z O.O.  
Recruitment  
ul. Wspólna 35 lok. 15, 01-456 Warszawa  
+48 22 56 42 300  
info@sigmarpoland.pl  
www.sigmarpoland.pl  
12  
2006

Contact  
Function  
Telephone  
E-mail

Beata Janota  
Managing Director  
+48 509 990 772  
bjanota@sigmarpoland.pl



## Artur Sikora

Honorary Consul of Ireland, serving in the role since March 2016. Head of Communications, Marketing and Quality Management Area in Bank Zachodni WBK. Graduated from the Faculty of English Philology at the University of Wrocław. Scholarship holder of the University of North Carolina at Greensboro, NC. Participant of "Kellogg on Branding Program" at the Northwestern University in Evanston, IL.

Individual Name	ARTUR SIKORA
Area of business	Diplomacy / Banking
Address	ul. Kramarska 1, 61-765 Poznań
Telephone	+48 61 853 18 94
Fax number	+48 61 853 18 94
E-mail	konsulat@irlandia.pl

## SONALAKE

## Sonalake Sp. z o.o.

Sonalake helps companies and communities to innovate using software, reinforcing existing know-how and data with cutting-edge analytics and visualisation technologies. The result brings new intelligence, insight and automation to business and social domains. We provide product development, software engineering and expert consulting to help our clients, ranging from the biggest global internet brands to the latest start-up disruptors. Our track record of solution delivery is second to none, ranging from carrier-grade platforms for communication networks to advanced user interfaces for online business applications.

Company name	SONALAKE SP. Z O.O.
Area of business	IT, IT Management and Telco Software, Software Development
Address	Poznan Financial Centre, Plac Andersa 5, 61-894 Poznań
Telephone	+48 61 6259 200
Fax number	+48 61 6259 201
Company e-mail	info@sonalake.com
Website	www.sonalake.com
Number of employees	80+
Year of establishment	2016
Contact	Sławomir Dębczyński
Function	COO
Telephone	+48 501 090 683
E-mail	slawomir.debczynski@sonalake.com



## SRI Executive Ltd

As a specialised executive search practice, we have delivered solutions to over 200 organisations working in the international development arena. We are world leaders thanks to the level of knowledge, care and judgement we bring to our engagements. As a result, our placement success rate is 97% and our retention rate of 98% demonstrates we build relationships that last. Firmly committed to diversity, 46% of our 2016 placements were women, double the sector average. SRI has created a 'Relevance, Fit for Purpose' programme that seeks to assess and contextualise organisational relevancy, sustainability and fit-for-purpose in this diverse and dynamic international environment.

Company name	SRI EXECUTIVE
Area of business	Executive Search and Strategy
Address	40 Grand Canal Street Upper, Dublin 4
Telephone	+353 1 667 5008
Company e-mail	contact@sri-executive.com
Website	www.sri-executive.com
Number of employees	50
Year of establishment	1997

Contact	Colette Coffey
Function	Director Operations and Client Services
Telephone	+353 1 647 9204
E-mail	ccoffey@sri-executive.com



## SteriPack Medical Poland

SteriPack is a complete service provider from concept to market launch offering contract manufacturing and packaging services for medical devices and medicinal products from locations in east and western Europe, Asia and the US. We cater to the individual needs of each project and work to provide the best solutions at the most cost effective level. SteriPack is known throughout the world for their Quality, Service and Responsiveness. All divisions are FDA registered and ISO-13485 accredited. Our team is ready to take on your challenge and will invest in the right assets to make your product a success

Company name	STERIPACK MEDICAL POLAND SP.Z O.O.
Area of business	Contract Manufacturing for medical devices and medicinal products
Address	Łęg, ul. Japońska 1, 55-220 Jelcz Laskowice
Telephone	+48 713818199
Company e-mail	enquire@steripackgroup.com
Website	steripackgroup.com
Number of employees	201 - 500
Year of establishment	1994

Contact	Marta Karwan
Function	Sales and Marketing Director
Telephone	+48 713818165
E-mail	m.karwan@steripackgroup.com



## Suretank Limited

Suretank is a world-leading manufacturer of CCUs (Cargo Carrying Units) for the Offshore Oil and Gas Industry. Established in 1995 in Ireland to supply offshore chemical tanks to the North Sea, the company is now a global supplier of offshore tanks and offshore containers and the largest manufacturer of DNV 2.7-1 certified products and the only company to produce ALL products to DNV standards. Suretank's customer base includes most of the major service, rental, exploration and production companies in the offshore industry. Its units are found worldwide, including North Sea, West Africa, Gulf of Mexico, Brazil, Caspian Sea, Sakhalin, India, Australia, Middle East and the Far East.

Company name	SURETANK LIMITED
Area of business	Manufacturing – Oil & Gas
Address	Shamrock Hill, Dunleer, Co Louth
Telephone	+353 41 6862022
Company e-mail	info@suretank.com
Website	www.suretank.com
Number of employees	200
Year of establishment	1995

Contact	Dermot Beirne
Function	CFO
Telephone	+353 41 6862022
E-mail	info@suretank.com



## Sysnet Global Solutions

Sysnet is a global market leader in Cyber and Information Security with one of the longest pedigrees in the information and cyber security world. Specialising in designing robust control frameworks and assessment services, Sysnet has an envied list of clients spread over 60 countries across the globe. Sysnet is Headquartered in Dublin and has offices in London, Atlanta, Dallas, Poznań, Hyderabad and Cape Town.

Company name	SYSNET GLOBAL SOLUTIONS
Area of business	IT Security, IT Advisory and Consulting services, Cyber Risk Services
Address	ul. Szyperska 14, 61-754 Poznań
Telephone	+48 61 631 1230
Company e-mail	info@sysnetgs.com
Website	sysnetgs.com
Number of employees	> 300
Year of establishment	1989

Contact	Krzysztof Olejniczak
Function	EU Head – Cyber Risk Services
Telephone	+48 662 395 468
E-mail	krzysztof.olejniczak@sysnetgs.com



## Ślązak & Partners Law Office

Law Office Ślązak and Partners specializes in providing a full scope of services for corporate clients, especially with foreign capital, in their day-to-day business operation, in due diligence and advise for mergers/divisions/acquisitions/investments, in comprehensive consultancy in various areas of law. They draft and negotiate contracts in all areas of law, and when necessary represent clients in courts and arbitration proceedings. They have a lot of international contacts and have been working on the “friendship basis” with law firms all over the world which assures competent legal advice in cross border transactions. Lawyers of Ślązak and Partners are very much engaged in personal development as well as in legal education of the society and in pro bono work.

### ŚLĄZAK & PARTNERS LAW OFFICE

Company name	Legal Services
Area of business	ul. Kościuszki 5b, 83-200 Starogard Gd.
Address	Branch Office: ul. Grzybowska 4/13, 00-131 Warszawa
Telephone	+48 585622336
Fax number	+48 585611212
Company e-mail	kancelaria@polishlawyer.com.pl
Website	www.polishlawyer.com.pl
Number of employees	11
Year of establishment	1991

Contact	Maria Ślązak
Function	Partner
Telephone	+48 603743311
E-mail	m.slazak@polishlawyer.com.pl



## Tap.Talent

Tap.Talent is a recruitment company using a unique recruitment platform called Talent.Tool. In order to access niche skill sets, increase delivery volume and speed of hiring we have created a ‘co-hiring place called Talent.Tool. Recruiters from all over Poland and CEE region are available to work and share the recruitment process for our Clients.

Company name	TAP.TALENT
Area of business	Human Resources – Recruitment & Employer Branding in HR
Address	al. Kasztanowa 3a-5, 53-125 Wrocław
Telephone	+48 531721651 +48 697771117
Company e-mail	office@taptalent.eu
Website	www.taptalent.eu
Number of employees	10
Year of establishment	2017

Contact	Gracjan Gózdź	Katarzyna Charydczak
Function	Managing Director	Operations & Delivery Director
Telephone	+48 531721651	+48 697771117
E-mail	gracjan.gozdz@taptalent.eu	katarzyna.charydczak@taptalent.eu





## Teeling Whiskey

We are an independent Irish whiskey company dedicated to bringing choice and breadth back to the Irish whiskey category through small batch releases of interesting and flavoursome bottlings. Our goal is to revive the independent spirit of Dublin

Company name	TEELING WHISKEY
Area of business	Drinks Industry
Address	Teeling Whiskey Distillery, 13-17 Newmarket, Dublin 8
Telephone	+353 1 5310329
Company e-mail	hello@teelingwhiskey.com
Website	www.teelingwhiskey.com
Number of employees	80
Year of establishment	24
Contact	Stephen Teeling
Function	Sales and Marketing Director
E-mail	hello@teelingwhiskey.com



## The British School Warsaw

The British School, Warsaw was the first international school established by Nord Anglia Education; we opened our doors in 1992 with a total of 35 pupils. Today our school community has over 1,000 students representing more than 60 different nationalities. Our curriculum is designed to provide the highest academic quality of education. We follow the English National Curriculum, adapted to the needs of our international student community, from Early Years to the Primary and Secondary Key Stages, the IGCSE examinations and a well-established International Baccalaureate (IB) Diploma Programme. We are a school that parents can trust, and that your child will love.

Company name	THE BRITISH SCHOOL WARSAW SP. Z O.O.
Area of business	Education and Training
Address	ul. Limanowskiego 15, 02-943 Warsaw
Telephone	+ 48 22 842 32 81
Fax number	+ 48 22 842 32 65
Company e-mail	british@thebritishschool.pl
Website	www.thebritishschool.pl
Number of employees	200
Year of establishment	1992
Contact	Agnieszka Kowalska
Function	Marketing Manager
Telephone	+48 22 842 32 81 w. 161
E-mail	agnieszka.kowalska@thebritishschool.pl



## Tionkar

Tionkar provides personalised communication support & training through its web-based platform, tionkar.com. In doing so it raises the standard of a professional's written, verbal and non-verbal communication, delivering more impact, in less time and at a lower cost, compared to existing approaches. Using a support-led methodology, individuals receive on-demand support with their real-life communication challenges, while at the same time developing the specific skills they need for the future. Based on the proven principles of Experience Based Learning and the 70:20:10 Learning Model, Tionkar's integrated solution results in an immediate and lasting improvement in the professional's communication and performance.

Company name	TIONKAR
Area of business	Communication Support & Training
Address	The Rubicon Centre, CIT Campus, Bishopstown, Cork, Ireland
Telephone	+353 838513667
Company e-mail	ken@tionkar.com
Website	www.tionkar.com

Contact	Ken McGrath
Function	Founder & CEO
Telephone	+353 838513667
E-mail	ken@tionkar.com



## Travel Labs Poland

Travel Labs Poland (a wholly owned subsidiary of Ryanair) is a new digital hub in Wroclaw that opened in December 2015. We hire the most skilled and talented people in IT industry and provide software development, quality assurance, graphic design, and project management services for Ryanair to transform the digital experience of our customers and advance our internal systems.

Company name	TRAVEL LABS POLAND
Area of business	IT / travel
Address	ul. Świętego Mikołaja 19, 50-128 Wrocław
Telephone	+48 717476618
Company e-mail	wilczeka@ryanair.com
Website	www.careers.ryanair.com/travel-labs-poland/
Number of employees	180
Year of establishment	2015

Contact	Andrzej Wilczek
Function	Site Manager
Telephone	+48 717476618
E-mail	wilczeka@ryanair.com



## Walsh Whiskey Distillery

Walsh Whiskey Distillery, led by founder Bernard Walsh, and with a strong board of industry veterans, has built a portfolio of international award-winning drinks brands, including a range of 10 award-winning, premium Irish whiskeys under The Irishman and Writers' Tears brands, the Hot Irishman Irish coffee and The Irishman - Irish Cream liqueur. The distillery at Royal Oak produces all three forms of Irish whiskey - pot still, malt and grain - from its two production lines, featuring pot stills and column stills, in one still house. The manually operated distillery has the capacity to produce 8 million bottles of whiskey annually.

Company name  
Area of business  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

WALSH WHISKEY DISTILLERY  
Whiskey Distillery  
Royal Oak, Carlow, Ireland  
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## WeSavvy Poland Sp.z o.o

WeSavvy helps Insurers, Bancassurers and Intermediaries (Financial Services Providers ("FSPs")) to personalise policies and to engage more effectively with customers.

WeSavvy's digital platform captures and aggregates lifestyle data from consumer platforms, apps, wearables and social media, fine tuning the data and turning it into usable, actionable and predictable insights for the FSP.

Company name  
Area of business  
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Number of employees  
Year of establishment

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## Vistra Corporate Services Sp. z o.o.

Ranked among the top four corporate service providers globally, Vistra is a versatile group of professionals, providing a uniquely broad range of services and solutions throughout Europe, Middle East & Asia, Americas and Australasia. Being part of Vistra, Vistra Poland (with its offices in Warsaw, Kraków, Wrocław, Poznań and Lublin) provides cost-effective and time-efficient solutions for company formations, accounting, tax compliance, HR & payroll, corporate secretarial and other administrative issues. The comprehensive range of services can be delivered either on an individual basis or in combination to suit each client's specific requirements.

Company name  
Area of business  
  
Address  
Telephone  
Fax number  
Company e-mail  
Website  
Number of employees  
Year of establishment

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## Zartis

Zartis is a European IT recruitment services company. We work with US companies building teams in Europe, and European companies building out their development teams. We've worked with the largest tech companies in the world including Google, Facebook and Microsoft. We've worked with some of the hottest startups like Stripe.com, Zendesk, Udemy and Looker. And we've worked with incredibly talented small companies you've probably never heard of. Our core services include: building extended development teams, contingency and retained search and pro-search.

Company name  
Area of business  
Address  
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Company e-mail  
Website  
Number of employees  
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## Zimmerman i Wspólnicy sp.k.

Zimmerman & Partners is the first law firm in Poland fully specialised in bankruptcy law. We also specialise in enforcement proceedings and the two closely interrelated fields of business law and company law.

Company name  
Area of business  
Address  
Telephone  
  
Company e-mail  
Website  
Number of employees  
Years of establishment

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